FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION WASHINGTON D.C. 20549

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES $% \left({\left({X - X} \right)_{i = 1}^n } \right)$

EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1995

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() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the transition period from to

For Quarter Ended December 31, 1995 Commission File number 2-71058

DAWSON GEOPHYSICAL COMPANY (Exact name of Registrant as specified in its Charter)

TEXAS

(State or other jurisdiction of (IRS Employer Identification No.) incorporation or organization)

208 S. Marienfeld, Midland, Texas79701(Address of principal executive offices)(Zip Code)

(Registrant's telephone number, including area code) 915/682-7356

NONE

75-0970548

(Former Name, Former Address & Former Fiscal Year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X . No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

CLASS Outstanding at December 31, 1995 Common Stock, \$.33 1/3 par value 4,149,050 shares

DAWSON GEOPHYSICAL COMPANY

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INFORMATION

PART I. FINANCIAL

DAWSON GEOPHYSICAL COMPANY

STATEMENTS OF OPERATIONS (UNAUDITED)

Three Months Ended December 31

	1995	1994
Operating revenues	\$7,358,000	\$7,016,000
Operating costs: Operating expenses General and administrative Depreciation	5,619,000 383,000 1,300,000 7,302,000	4,950,000 318,000 900,000 6,168,000
Income from operations Other income (expense): Interest income Other Interest expense Gain on disposal of assets	56,000	848,000
	57,000 - - 7,000	96,000 19,000 (101,000) -
Income before income tax	120,000	862,000
Income tax benefit (expense): Current Deferred	(135,000) 92,000	(315,000) -
	(43,000)	(315,000)
Net income	\$77,000	\$ 547,000
Net income per common share	\$.02	\$.16
Weighted average equivalent shares outstanding	4,204,797	3,405,677

See accompanying note to the financial statements.

DAWSON GEOPHYSICAL COMPANY

BALANCE SHEETS

December 31, 1995 September 30, 1995 (UNAUDITED)

ASSETS Current assets:		
current assets.		
Cash and cash equivalents	\$ 1,321,000	\$ 1,671,000
Marketable securities	3,070,000	3,767,000
Accounts receivable	5,513,000	5,008,000
Income taxes receivable	-	126,000

Prepaid expenses	116,000	220,000
Total current assets	10,020,000	10,792,000
Property, plant and equipment Less accumulated depreciation	40,919,000 (18,950,000)	39,248,000 (17,698,000)
Net property, plant and equipment	21,969,000	21,550,000
	\$31,989,000	\$32,342,000
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:		
Accounts payable Accrued liabilities:	\$ 426,000	\$ 682,000
Payroll costs and other taxes Other Income taxes payable	312,000 48,000 9,000	291,000 178,000 -
Total current liabilities	795,000	1,151,000
Deferred income taxes	243,000	335,000
Stockholders' equity: Preferred stock - par value \$1.00 5,000,000 shares authorized, outstanding Common stock - par value \$.33 1/3 pe 10,000,000 shares authorized, 4,2	none - r share;	-
shares issued and outstanding Additional paid-in capital Net unrealized gain (loss) on markets	1,383,000 16,973,000	1,383,000 16,973,000
securities Retained earnings	5,000 12,590,000	(13,000) 12,513,000
Total stockholders' equity	30,951,000	30,856,000
	\$31,989,000	\$32,342,000
Contingonaios (Cas Note 2)		

Contingencies (See Note 2)

See accompanying notes to the financial statements.

DAWSON GEOPHYSICAL COMPANY

STATEMENTS OF CASH FLOWS

(UNAUDITED)

Three Months Ended December 31

	1995	5		1994
Cash flows from operating activities: Net income	\$ 77	7,000	\$	547,000
Adjustments to reconcile net income to net o provided by operating activities:	ash			
Depreciation	1,300	9,000		900,000
Gain on disposal of assets	(7	7,000)		-
Non-cash interest income	(30	9,000)		(44,000)
Deferred income taxe benefit	(92	2,000)		-
Change in current assets and liabilities:				
Increase in accounts receivable	•	5,000)		(749,000)
Decrease in income taxes receivable		5,000		-
Decrease in prepaid expenses		4,000		184,000
Increase (decrease) in accounts payable		6,000)	1	,687,000
Decrease in accrued liabilities	•	9,000)		(308,000)
Increase in federal and state income taxes				
payable	ç	9,000		225,000
Net cash provided by operating activities	617	7,000	2	,442,000
Cash flows from investing activities:				
Proceeds from disposal of assets	7	7,000		-
Capital expenditures	(1,719	9,000)	(1	,384,000)
Proceeds from sale of marketable securities	745	5,000	•	-
Investment in marketable securities		-	(2	,959,000)

Net cash used in investing activities	(967,000)	(4,343,000)
Cash flows from financing activities: Principal payments on debt Proceeds from debt Issuance of common stock Proceeds from exercise of stock options	-	(4,875,000) 1,500,000 10,785,000 27,000
Net cash provided by financing activities	-	7,437,000
Net increase (decrease) in cash and cash equivalents	(350,000)	5,536,000
Cash and cash equivalents at beginning of period	1,671,000	151,000
Cash and cash equivalents at end of period	\$1,321,000	\$5,687,000

See accompanying notes to the financial statements.

DAWSON GEOPHYSICAL COMPANY

NOTES TO FINANCIAL STATEMENTS

1. OPINION OF MANAGEMENT

Although the information furnished is unaudited, in the opinion of management of the Registrant, the accompanying financial statements reflect all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the financial condition and results of operations for the period presented. The results of operations for the three months ended December 31, 1995, are not necessarily indicative of the results to be expected for the fiscal year.

2. CONTINGENCIES

On July 1, 1995, an accident involving an automobile owned by the Company claimed the lives of four employees. The Company is a defendant in a lawsuit by the families of two of the employees whose deaths resulted from the accident. The families filed suit against the Company under the gross negligence provisions of the Texas Workers' Compensation Act. Accordingly, the Company believes its exposure is limited to exemplary damages of \$36 million. The litigation is currently in the discovery stage. The Company has approximately \$12 million of insurance coverage available to provide against an unfavorable outcome in this matter. Due to the uncertainties inherent in litigation, no absolute assurance can be given as to the ultimate outcome of this suit. However, the Company believes, based on knowledge of the facts to date and consultation with its legal advisors, that liabilities, if any, from this suit should not have a material adverse effect on the Company's financial position.

The Company is party to other legal actions arising in the ordinary course of its business, none of which management believes will result in a material adverse effect on the Company's financial position or results of operations, as the Company believes it is adequately insured.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

The Company has expanded significantly over the last few years with state of the art equipment and experienced personnel in response to demand for 3-D seismic technology. As this technology is increasingly successful in the search for oil and gas, the surveys have become larger in size and more complex in design. Although the Company utilizes all of its resources to meet demand, uncontrollable factors of weather and problems in obtaining permits from land and mineral owners and lessees delay production causing a negative impact on revenues. During the quarter ended December 31, 1995 these negative factors resulted in revenues that the Company believes to be significantly below potential.

In reviewing the Company's financial statements, it should be noted that fluctuations in the Company's results of operations can occur due to weather and other factors.

Results of Operations

The Company's operating revenues for the first quarter of 1996 totaled \$7,358,000 versus \$7,016,000 for the same period of fiscal 1995, an increase of 4.9%. This increase is attributable primarily to continued industry demand for 3-D data acquisition services, and capacity from the additions of new equipment and technological upgrades to existing equipment. The Company believes that weather and other factors had a negative impact on revenues during the first quarter of 1996 such that revenues are not indicative of the results to be expected for the remainder of the fiscal year. Minimal revenues were generated through the acquisition and processing of 2-D seismic data.

Operating expenses for the quarter ended December 31, 1995 totaled \$5,619,000, an increase of \$669,000 over the same period of fiscal 1995. Operating expenses increased primarily as a result of increased personnel and other expenses associated with the equipment acquisitions and technological upgrades made during the second quarter of fiscal 1995.

General and administrative expenses for the quarter ended December 31, 1995 totaled \$383,000, an increase of \$65,000 over the same period of fiscal 1995. General and administrative expenses totaled 5.2% of operating revenue for the quarter ended December 31, 1995 versus 4.5% of operating revenues for the same period of the prior year. General and administrative costs have increased as additional support services have been incurred in response to the growth of the Company during the last few years.

Depreciation for the quarter ended December 31, 1995 totaled \$1,300,000, an increase of \$400,000 from the same quarter of fiscal 1994. Depreciation increased as a result of the capital expansion discussed below in "Liquidity and Capital Resources."

Total operating costs for the first quarter of fiscal 1996 totaled \$7,302,000, an increase of 18.4%, over the first quarter of fiscal 1995 due to the factors described above. Income from operations decreased to \$56,000 from \$848,000 in the comparable period of the prior year. This decrease is the direct result of the Company's operating expenses being relatively fixed as compared to revenue trends. Because of the high proportion of relatively fixed total operating costs (including personnel costs for active crews and depreciation costs), income from operations reflects the significant negative effects on revenues of the largely uncontrollable factors of weather and permit problems.

Liquidity and Capital Resources

Cash Flows

Net cash provided by operating activities decreased to \$617,000 for the quarter ended December 31, 1995 from \$2,442,000 from the same period of the prior year. This decrease was primarily the result of decreased income from operations and an increase in depreciation. An increase in activity resulted in an increase to accounts receivable for the quarter ended December 31, 1995 as compared to the same period of the prior year. The paydown of short-term debt from funds received from the public offering resulted in a decrease in accounts payable for the first quarter of fiscal 1996 as compared to the same quarter of the prior year.

Net cash used in investing activities decreased to \$967,000 for the first quarter of fiscal 1996 from \$4,343,000 in the same period of fiscal 1995. This 1995 amount was primarily due to a short term investment in marketable securities of proceeds from the public offering pending the delivery of equipment for the expansions of 3-D acquisition equipment and data processing facilities as required by anticipated market demand.

Net cash provided by financing activities decreased from the prior year which reflects proceeds of the public offering used in the pay down of long-term debt. In addition to cash flow from operations the Company is currently negotiating with a bank to finance future capital needs as determined by market demand and technological developments.

Capital Expenditures

Capital expenditures of \$10,961,000 during fiscal year 1995 positioned the Company to supply market demand with expanded technologically advanced 3-D data acquisition recording systems and leading edge data processing capabilities.

Capital expenditures of \$1,719,000 for the quarter ended December 31, 1995 represent additional capacity of the existing crews and data processing facilities.

Capital Resources

The Company believes that its capital resources, including the potential availability of bank borrowings, and cash flow from operations are adequate to meet its current operational needs and will allow the Company to continue its practice of acquiring new technologically advanced equipment.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DAWSON GEOPHYSICAL COMPANY (REGISTRANT)

By:

/s/ L. Decker Dawson

L. Decker Dawson President

/s/ Christina W. Hagan

Christina W. Hagan Treasurer, Controller

DATE: February 12, 1996

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