# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-K/A**

Amendment No. 1

■ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
 ACT OF 1934

For the fiscal year ended December 31, 2011

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number 001-32472

#### TGC INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

**Texas** 

74-2095844

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

101 East Park Blvd., Suite 955, Plano, Texas

75074

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (972) 881-1099

Securities registered pursuant to Section 12(b) of the Act:

The NASDAQ Stock Market LLC

Common Stock, par value \$.01 per share (Title of Class)

(Name of exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ⊠ No □

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ⊠

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  $\square$ 

Accelerated filer ⊠

Non-accelerated filer □

Smaller reporting company □

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No  $\boxtimes$ 

The aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold as of the last business day of the Registrant's most recently completed second fiscal quarter was \$87,671,126

Number of shares of Common Stock outstanding as of March 1, 2012: 19,356,551

**Documents incorporated by reference** 

None

#### **Explanatory Note about the Report**

This Amendment No. 1 on Form 10-K/A is being filed with regard to the Annual Report for the fiscal year ended December 31, 2011, filed with the Securities and Exchange Commission on March 15, 2012 for the purposes of: (i) amending and restating Part I, Item 1. "Business" to modify "Customers and Consultants"; (ii) amending and restating Part I, Item 1A. "Risk Factors" to delete two risk factors — "We are dependent upon significant customers" and "We are dependent upon significant suppliers"; (iii) amending and restating Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operation" to modify "Results of Operations — Year Ended December 31, 2011, Compared to Year Ended December 31, 2010 — Revenues" and "Cost of services" and "Year Ended December 31, 2010, Compared to Year Ended December 31, 2009 — Cost of services" and "Critical Accounting Policies — Seismic Surveys"; (iv) amending and restating Part II, Item 8. "Financial Statements and Supplementary Data" to add the Report of Independent Registered Public Accounting Firm dated March 13, 2012 regarding the audit of the Company's internal control over financial reporting as of December 31, 2011, to modify Note B "Summary of Significant Accounting Policies — Revenue Recognition — Seismic Surveys" and to modify Note L "Contingencies;" and (v) amending and restating Part IV, Item 15. "Exhibits and Financial Statement Schedules" to contain currently dated consent of our independent registered public accountants and currently dated certifications from our Chief Executive Officer and Chief Financial Officer.

This Form 10-K/A does not reflect events occurring after the filing of the original Form 10-K and does not modify or update the disclosure therein other than as required to reflect the amendments described above and set forth below; therefore, this Form 10-K/A should be read in conjunction with the Company's original Form 10-K for the year ended December 31, 2011. In addition, the filing of this Form 10-K/A shall not be deemed an admission that the original filing, when made, included any untrue statement of material fact or omitted to state a material fact necessary to make a statement made therein not misleading.

#### Part I

#### ITEM 1. BUSINESS.

#### General

TGC Industries, Inc. is a Texas corporation, and its wholly-owned subsidiary, Eagle Canada, Inc., a Delaware corporation (collectively "TGC" or the "Company"), are primarily engaged in the geophysical service business of conducting three-dimensional ("3-D") surveys for clients in the oil and gas business. TGC's principal business office is located at 101 E. Park Blvd., Suite 955, Plano, Texas 75074 (Telephone: 972-881-1099). TGC's internet address is www.tgcseismic.com. TGC makes available free of charge on its website its annual reports on Form 10-K, quarterly reports on Form 10-Q, and current reports on Form 8-K as soon as reasonably practicable after filing or furnishing such information with the Securities and Exchange Commission.

#### History

In April of 1980, Supreme Industries, Inc. ("Supreme"), formerly ESI Industries, Inc., formed a wholly-owned subsidiary, Tidelands Geophysical Co., Inc. ("Tidelands"), that acquired certain equipment, instruments, and related supplies from a Houston-based corporation that was engaged in the business of conducting seismic, gravity, and magnetic surveys under contracts for oil and natural gas companies. On June 30, 1986, the Boards of Directors of Supreme and Tidelands approved a spin-off of substantially all of the shares of Tidelands owned by Supreme which were distributed as a stock dividend to Supreme's security holders. In July of 1986, our name was changed from "Tidelands Geophysical Co., Inc." to "TGC Industries, Inc." ("TGC"). On October 19, 2009, we disclosed our entry into an agreement regarding the acquisition of the stock of Eagle Canada, Inc. ("Eagle Canada"), a Delaware corporation. Eagle Canada was a wholly-owned subsidiary of Eagle Geophysical, Inc. and Eagle Geophysical Onshore, Inc. (the "Debtors") which were debtors in a Chapter 11 bankruptcy proceeding in Houston, Texas. Eagle Canada is in the business of providing seismic data and surveying services to the Canadian energy industry and has its principal place of business located in Calgary, Alberta, Canada. By Order dated October 14, 2009, the Bankruptcy Court approved the sale of the Eagle Canada stock by the Debtors to TGC and authorized the Debtors to enter into a stock purchase agreement with TGC. In accordance with the terms of the stock purchase agreement, the sale transaction closed on October 16, 2009, with TGC acquiring the Eagle Canada stock for a total purchase price of approximately \$10.3 million paid from existing cash.

We are a leading provider of seismic data acquisition services throughout the continental United States and Canada. As of December 31, 2011, we operated 12 seismic crews consisting of eight crews in the U.S. and four crews in Canada. These seismic crews supply seismic data primarily to companies engaged in the exploration and development of oil and natural gas on land and in land-to-water transition areas. Eagle Canada's seismic acquisition services are also used by the potash mining industry in Canada, and Eagle Canada has particular expertise through its heliportable capabilities. Our customers rely on seismic data to identify areas where subsurface conditions are favorable for the accumulation of existing hydrocarbons, to optimize the development and production of hydrocarbon reservoirs, to better delineate existing oil and natural gas fields, and to augment reservoir management techniques.

We acquire geophysical data using the latest in 3-D survey techniques. We introduce acoustic energy into the ground by using vibration equipment or dynamite detonation, depending on the surface terrain and subsurface requirements. The reflected energy, or echoes, is received through geophones, converted into a digital signal at a multi-channel recording unit, and then transmitted to a central recording vehicle. Subsurface requirements dictate the number of channels necessary to perform our services. With our state-of-the-art seismic equipment, including computer technology and multiple channels, we acquire, on a cost effective basis, immense volumes of seismic data that, when processed and interpreted, produce more precise images of the earth's subsurface. Our customers then use our seismic data to generate 3-D geologic models that help reduce finding costs and improve recovery rates from existing wells.

#### The Industry

Technological advances in seismic equipment and computing allow the seismic industry to acquire and process, on a cost-effective basis, immense volumes of seismic data which produce precise images of the earth's subsurface. The latest accepted method of seismic data acquisition, processing, and the subsequent interpretation of the processed data is the 3-D seismic method. Geophysicists use computer workstations to interpret 3-D data volumes, identify subsurface anomalies, and generate a geologic model of subsurface features.

3-D seismic data are used in the exploration and development of new reserves and enable oil and natural gas companies to better delineate existing fields and to augment their reservoir management techniques. Benefits of incorporating high resolution 3-D seismic surveys into exploration and development programs include reducing drilling risk, decreasing oil and natural gas finding costs, and increasing the efficiencies of reservoir location, delineation, and management. In order to meet the requirements necessary to fully realize the benefits of 3-D seismic data, there is an increasing demand for improved data quality with greater subsurface resolution.

Currently, the seismic data acquisition industry is made up of a number of companies divided into two groups. The first group is made up of four publicly-traded companies with long operating histories who field numerous crews and work in a number of different regions and terrain. This group includes us, Dawson Geophysical Company, Geokinetics, Inc., and CGG-Veritas. These companies field approximately 50% of the estimated 81 seismic crews currently operating in the continental U.S. and Canada. The second group is made up of smaller companies which generally run one or two seismic crews and often specialize in specific regions or types of operations.

We provide our seismic data acquisition services primarily to onshore oil and natural gas exploration and development companies for use in the onshore drilling and production of oil and natural gas in the continental U.S. and Canada. The main factors influencing demand for seismic data acquisition services in our industry are the levels of drilling activity by oil and natural gas companies and the sizes of such companies' exploration and development budgets, which, in turn, depend largely on current and anticipated future crude oil and natural gas prices and depletion rates.

#### **Equipment and Crews**

In March of 2008, the Company entered into a loan agreement with a commercial lender to provide financing for the purchase of seismic recording equipment it had been renting and to replace an existing loan the Company had with the lender. In September of 2008, the Company entered into a loan agreement with a commercial lender to provide financing for the purchase of a new seismic recording system and equipment. In December of 2008, we deployed our ninth seismic data acquisition crew along with our eighth new ARAM ARIES recording system. During the second quarter of 2009, demand weakened and seismic market activity declined significantly in North America. We responded to the weakening demand for seismic services by aggressively managing our costs, including our crew count, reducing TGC's crews from a peak of nine crews in the first quarter of 2009 to four crews in the second half of the year in the U.S. During October of 2009, we purchased Eagle Canada, Inc. a provider of seismic data services to the Canadian energy industry. Following that acquisition, Eagle Canada operated two seismic crews for the remainder of 2009. Eagle Canada utilizes the latest in OYO Geospace GSR and ARAM ARIES recording equipment which is interchangeable with that of TGC. During 2010 and 2011, an increase in the demand for seismic services allowed for an expansion of the Company's crew count from six at December 31, 2009 to eleven at December 31, 2010 to twelve crews at December 31, 2011.

In June of 2010, the Company acquired a new 3,000 channel OYO Geospace Seismic Recording System ("GSR System"). This new GSR System uses cable-free/radio-free autonomous nodal data recorders which have a built-in GPS and disciplined clock. The GSR System provides for up to 30 days of continuous data recording. This system is fully compatible with our current ARAM recording equipment. In addition, our crews continue to utilize the state-of-the-art ARAM ARIES recording systems. These systems employ cable telemetry technology enhanced by multiple baseline and redundant cable connections that provide seismic data acquisition services with increased reliability. In January of 2011, the Company acquired its second new 3,000 channel GSR system financed by a note payable with a commercial lender, and in April purchased an additional 2,500 channels with existing cash that were added to this system. In May of 2011, the Company purchased five new INOVA vibration vehicles with existing cash. In July of 2011, the Company acquired its third new GSR system financed by a note payable with a commercial bank. The third GSR system contains 5,000 channels. In September of 2011 we purchased with existing cash an additional 5,000 channels of ARAM equipment to supplement existing ARAM systems. In October of 2011 the Company purchased two new INOVA vibration vehicles with existing cash. In November of 2011, the Company purchased an additional 3,000 channels of GSR equipment with existing cash.

We currently own equipment for 15 land-based seismic data acquisition crews and 76 vibration vehicles. Each crew consists of approximately 45 to 60 technicians with associated vehicles, geophones, a seismic recording system, energy sources, cables, and a variety of other equipment. Each ARAM crew has one central recording vehicle which captures seismic data. The GSR System crews utilize a recorder to manage the data acquisition while the individual GSR System captures and holds the data until they are placed in the Data Transfer Module. The data is then transferred to a CD ROM or data tape which is delivered to a data processing center selected by the customer.

#### **Capital Expenditures**

We believe that it is essential to take advantage of advances in seismic technology and to commit capital to purchase and update our equipment cost-effectively. Purchasing and updating seismic equipment and technology involves a commitment to capital spending. As a result, during the year ended December 31, 2011 capital expenditures of approximately \$30,730,000 were used to acquire, maintain, and replace seismic equipment and vehicles. Major purchases in 2011 included our second GSR System with 3,000 channels to which we added an additional 2,500 channels, our third GSR System with 5,000 channels, an additional 3,000 GSR System channels which were added to existing systems, 5,000 additional ARAM channels, and seven new INOVA vibration vehicles. During the year ended December 31, 2010 capital expenditures of approximately \$15,226,000 were used to acquire, maintain, and replace seismic equipment and vehicles. Major purchases in 2010 included a new 3,000 channel GSR System, approximately 5,000 additional GSR System channels and 8,500 additional ARAM channels. Because of the market downturn in 2009, we reduced capital expenditures for fiscal year 2009 to approximately \$1,960,000, primarily for equipment and vehicle maintenance and replacement.

#### **Customers and Consultants**

Our customers are major and independent oil and natural gas exploration and development companies. The services we provide to our customers vary according to the size and needs of each customer. Our services are marketed by supervisory and executive personnel who contact customers to determine their needs and respond to customer inquiries regarding the availability of crews. Contacts are based principally upon professional relationships developed over a number of years. There are many consultants in the oil and natural gas industry who process and interpret seismic data for oil and natural gas companies. These consultants can have a significant influence in determining which company their customers use to acquire seismic data.

During 2011, our largest customer accounted for approximately 17% of revenues. During 2010, our largest customer accounted for approximately 15% of revenues. During 2009, our largest customer accounted for approximately 31% of revenues. At December 31, 2011 and December 31, 2010, our backlog was approximately \$118 million and \$62 million, respectively, all of which we anticipated filling during fiscal year 2012 and 2011, respectively. Due to our backlog, we would not expect the loss of any single customer to have a material adverse effect on our operations.

In order to avoid potential conflicts of interest with our customers, we do not participate in oil and natural gas ventures. The results of a seismic survey conducted for a customer belong to that customer. All of our customers' information is maintained in strictest confidence.

#### **Contracts**

Our contracts are obtained either through competitive bidding or as a result of customer negotiations. Our services are conducted under general service agreements for seismic data acquisition services which define certain obligations for us and for our customers. A supplemental agreement setting forth the terms of a specific project, which may be cancelled by either party upon 30 days' advance written notice, is entered into for every project. We currently operate under supplemental agreements that are either "turnkey" agreements providing for a fixed fee to be paid to us for each unit of data acquired or "term" agreements providing for a fixed hourly, daily, or monthly fee during the term of the project or projects.

#### Competition

The acquisition of seismic data for the oil and natural gas industry is a highly competitive business. There are approximately 81 seismic crews currently operating in the continental United States and Canada. Contracts for such services generally are awarded on the basis of price quotations, crew experience, and the availability of crews to perform in a timely manner, although factors other than price, such as crew safety performance history and technological and operational expertise, are often determinative. Our competitors include companies with financial resources that are significantly greater than our own as well as companies of comparable and smaller size. Our primary competitors are Dawson Geophysical Company, Geokinetics, Inc. and CGG-Veritas. In addition to the previously named companies, we also compete for projects from time to time with smaller seismic companies which operate in local markets with only one or two crews.

#### **Employees**

As of December 31, 2011, we employed a total of 935 full-time (non-union) employees, of which 30 consisted of management, sales, and administrative personnel with the remainder being crew and crew support personnel. We believe our relationship with our employees to be satisfactory.

#### **Data Bank**

We own a data bank which contains gravity data, and to a lesser extent magnetic data, from many of the major oil and natural gas producing areas located within the United States. We do not have a seismic data bank. Our data bank information has been amassed through participatory surveys as well as speculative surveys historically funded by us alone. All data and interpretations may be licensed to customers at a fraction of the cost of newly acquired data. However, the licensing of this data is not a significant portion of our revenues.

#### **Operating Risks and Insurance**

Our business is subject to the hazards inherent in conducting seismic data acquisition activities in hostile environments with dangerous machinery, and in some instances explosives. These activities can cause personal injury or loss of life, damage to or destruction of property, equipment, the environment, and marine life, and suspension of operations.

In addition, we could be subject to personal injury or real property damage claims in the normal operation of our business. Such claims may not be covered by the indemnification provisions in our general service agreements to the extent that the damage is due to our negligence or intentional misconduct.

We do not carry insurance against certain risks that we could experience such as business interruption resulting from equipment maintenance or weather delays. We obtain insurance against certain property and personal casualty risks and other risks when such insurance is available and when our management considers it advisable to do so. Currently, our insurance coverage consists of employers' liability with limits of \$1,000,000 per accident and \$2,000,000 in the aggregate, commercial general liability of \$1,000,000 per accident and \$2,000,000 in the aggregate, and automobile liability with a \$1,000,000 combined single limit, and a \$10,000,000 umbrella policy. Our general service agreements require us to have specific amounts of insurance. There can be no assurance, however, that any insurance obtained by us will be adequate to cover any losses or liabilities, or that this insurance will continue to be available or available on terms which are acceptable to us. Liabilities for which we are not insured, or which exceed the policy limits of our applicable insurance, could have a material adverse effect on us.

#### ITEM 1A. RISK FACTORS

Any investment in our common stock involves a high degree of risk. You should carefully consider the risks and uncertainties described below and the other information included in this Form 10-K before purchasing our common stock. Although the risks described below are the risks that we believe are material, they are not the only risks relating to our business and our common stock. Additional risks and uncertainties, including those that are not yet identified or that we currently believe are immaterial, may also adversely affect our business, financial condition, or results of operations. If any of the events described below occur, our business and financial results could be materially and adversely affected. The market price of our common stock could decline due to any of these risks, perhaps significantly, and you could lose part or all of your investment.

#### **Company Risks**

#### We may incur losses.

We reported net income of approximately \$10,833,000 for the year ended December 31, 2011, compared to a net loss of approximately \$1,223,000 for the year ended December 31, 2010, and net income of approximately \$1,880,000 for the year ended December 31, 2009. We also reported net income for the years ended December 31, 2008 and 2007. Our ability to be profitable in the future will depend on many factors beyond our control, but primarily on the level of demand for land-based seismic data acquisition services by oil and natural gas exploration and development companies. Even if we do achieve profitability, we may not be able to sustain or increase profitability on a quarterly or annual basis.

#### An economic downturn could adversely affect our revenues and cash flows.

An economic downturn could adversely affect our revenues and cash flows if our customers, and/or potential customers, become unable to pay or must delay payment of, amounts owing to the Company because such customers are not successful in generating revenues or are precluded from securing necessary financing.

#### Our revenues and operating results can be expected to fluctuate from period to period.

Our revenues, operating results, and profitability may fluctuate from period to period. These fluctuations are attributable to the level of new business in a particular period, the timing of the initiation, progress, or cancellation of significant projects, higher revenues and expenses on our dynamite contracts, and costs we incur to train new crews we may add in the future to meet increased customer demand. Fluctuations in our operating results may also be affected by other factors that are outside of our control such as permit delays, weather delays, and crew productivity. Oil and natural gas prices continued to be volatile during the year ended December 31, 2011, and have resulted in demand fluctuations for our services. There can be no assurance of future oil and gas price levels or stability. The demand for our services will be adversely affected by a significant reduction in oil and natural gas prices and by climate change legislation or material changes to U.S. energy policy. Since our business has high fixed costs, the negative effect of one or more of these factors could trigger wide variations in our operating revenues, EBITDA margin, and profitability from quarter to quarter, which factors render quarter-to-quarter comparisons unreliable as an indicator of performance. Due to the factors discussed above, you should not expect sequential growth in our quarterly revenues and profitability.

### We receive revenues from customers who engage consultants for processing and interpreting the seismic data we provide.

We receive revenues from customers who have engaged consultants to process and interpret the seismic data provided by us. Consultants can have a significant influence in determining which company its customers use to acquire seismic data. A consultant could recommend that its customers consider using other seismic companies.

#### We face intense competition in our business from companies with greater financial resources.

The seismic data acquisition services industry is a highly competitive business in the continental U.S. and Canada. Our competitors include companies with financial resources that are significantly greater than our own as well as companies of comparable and smaller size.

#### We are subject to Canadian foreign currency exchange rate risk.

We conduct business in Canada which subjects us to foreign currency exchange rate risk. Our results of operations and our cash flows could be impacted by changes in foreign currency exchange rates.

Technological change in our business creates risks of technological obsolescence and requirements for future capital expenditures. If we are unable to keep up with these technological advances, we may not be able to compete effectively.

Seismic data acquisition technologies historically have steadily improved and progressed, and we expect this progression to continue. Our strategy is to upgrade our seismic data acquisition equipment on a regular basis to maintain our competitive position. However, since we are in a capital intensive industry and have limitations on our ability to obtain the financing necessary to enable us to purchase state-of-the-art equipment, some of our competitors may be able to purchase newer equipment when we may not be able to do so.

#### We are dependent on our management team and key employees, and the loss of any of them could harm our business.

We have limited management depth with the result that the loss, whether by death, departure, or illness, of Wayne A. Whitener, our President and Chief Executive Officer, or other senior executives, could have a material adverse effect on the ability of management to continue operations at the same level of efficiency. We have key man insurance on the life of our President and Chief Executive Officer so that, in the event of his untimely death, we would receive insurance proceeds of \$1,000,000 under this policy.

Certain members of our management team are not subject to employment or non-competition agreements and may leave our employment at any time.

Our President and Chief Executive Officer, the President, Vice President of Operations, and the Operations Manager of Eagle Canada, and a salesman, are subject to employment agreements and non-competition agreements. Members of our management team that are not subject to employment or non-competition agreements could leave upon little or no notice, which could have a material adverse effect on our management's ability to continue operations at the same level of effectiveness. Additionally, the lack of non-competition agreements would allow these members of our management team to immediately begin working for one of our competitors upon the termination of their relationship with us. This could have a negative impact on our strategic plan and our relationships with customers.

We extend credit to our customers without requiring collateral, and a default by a customer could have a material adverse effect on our operating revenues.

We perform ongoing credit evaluations of our customers' financial conditions and, generally, require no collateral from our customers. A default in payment from one of our large customers could have a material adverse effect on our operating revenues for the period involved.

#### Certain of our core assets are pledged as collateral for short term notes that require large monthly payments.

Certain assets that are critical to our operations, including one of our ARAM ARIES recording systems, eight vibration vehicles, a 5,000 channel OYO Geospace GSR recording system, acquired in 2010, and a 5,000 channel GSR system, acquired in 2011 are pledged as collateral to our equipment lenders and commercial banks and could be subject to foreclosure in the event that we default on our indebtedness having 36 to 57 month terms. We currently have debt obligations covering the purchase of this equipment that require monthly payments between approximately \$24,000 and \$188,000. These debt obligations mature at various dates ranging from March of 2012 to August of 2014. Any decline in our operations could inhibit our ability to make these substantial monthly payments. In view of the short terms of these notes, a failure to make the monthly payments on these notes could cause our lenders to foreclose quickly on the assets securing these notes. The foreclosure on certain of our core assets securing these notes could severely limit our ability to continue operations.

#### We may be subject to liability claims that are not covered by our insurance.

Our business is subject to the general risks inherent in land-based seismic data acquisition activities. Our activities are often conducted in remote areas under dangerous conditions including the detonation of dynamite. These operations are subject to risks of injury to personnel and damage to equipment. Our crews are mobile, and equipment and personnel are subject to vehicular accidents. These risks could cause us to experience equipment losses, injuries to our personnel, and interruptions in our business.

In addition, we could be subject to personal injury or real property damage claims in the normal operation of our business. Such claims may not be covered under the indemnification provisions contained in our general service agreements to the extent that the damage is due to our negligence or intentional misconduct.

We do not carry insurance against certain risks that could cause losses, including business interruption resulting from equipment maintenance or weather delays (see "Operating Risks and Insurance").

Our general service agreements require us to have specific amounts of insurance. There can be no assurance, however, that any insurance obtained by us will be adequate to cover all losses or liabilities or that this insurance will continue to be available or available on terms which are acceptable to us. Liabilities for which we are not insured, or which exceed the policy limits of our applicable insurance, could have a materially adverse effect on us.

We are subject to the requirements of Section 404 of the Sarbanes-Oxley Act. If we are unable to maintain compliance with Section 404, or if the costs related to maintaining compliance are significant, our profitability, stock price, and results of operations and financial condition could be materially adversely affected.

If we are unable to maintain adequate internal controls in accordance with Section 404, as such standards are amended, supplemented, or modified from time to time, we may not be able to insure that we have effective internal controls over financial reporting on an ongoing basis in accordance with Section 404. Failure to achieve and maintain effective internal controls could have a material adverse effect on our stock price. In addition, a material weakness in the effectiveness of our internal control over financial reporting could result in an increased chance of fraud and the loss of customers, reduce our ability to obtain financing, and/or require additional expenditures to comply with these requirements, each of which could negatively impact our business, profitability, and financial condition.

#### **Industry Risks**

#### We and our customers may be adversely affected by an economic downturn.

An economic downturn could have a material adverse effect on our financial results and proposed plan of operations and could lead to further significant fluctuations in the demand for and pricing of oil and gas. Reduced demand and pricing pressures could adversely affect the financial condition and results of operations of our customers and their ability to purchase our services. We are not able to predict the timing, extent, and duration of the economic cycles in the markets in which we operate.

We derive nearly all of our revenues from companies in the oil and natural gas exploration and development industry, a historically cyclical industry, with levels of activity that are significantly affected by the levels and volatility of oil and natural gas prices.

Any prolonged reduction in the overall level of exploration and development activities, whether resulting from changes in oil and natural gas prices or otherwise, could adversely impact us in many ways by negatively affecting:

- our revenues, cash flows, and profitability;
- our ability to maintain or increase our borrowing capacity;
- our ability to obtain additional capital to finance our business and the cost of that capital; and
- our ability to attract and retain skilled personnel whom we would need in the event of an upturn in the demand for our services.

Worldwide political, economic, and military events have contributed to oil and natural gas price volatility and are likely to continue to do so in the future. Depending on the market prices of oil and natural gas, oil and natural gas exploration and development companies may cancel or curtail their drilling programs, thereby reducing demand for our services. Oil and natural gas prices have been highly volatile historically and, we believe, will continue to be so in the future. Many factors beyond our control affect oil and natural gas prices including:

- the cost of exploring for, producing, and delivering oil and natural gas;
- the discovery rate of new oil and natural gas reserves;
- the rate of decline of existing and new oil and natural gas reserves;
- available pipeline and other oil and natural gas transportation capacity;
- the ability of oil and natural gas companies to raise capital;
- actions by OPEC (the Organization of Petroleum Exporting Countries);
- political instability in the Middle East and other major oil and natural gas producing regions;
- economic conditions in the U.S. and elsewhere;
- domestic and foreign tax policy;
- domestic and foreign energy policy including the ever increasing emphasis on alternative sources of energy;
- weather conditions in the U.S. and elsewhere;
- the pace adopted by foreign governments for the exploration, development, and production of their national reserves;

- the price of foreign imports of oil and natural gas; and
- the overall supply and demand for oil and natural gas.

#### The high fixed costs of our operations could result in operating losses.

Companies within our industry are typically subject to high fixed costs which consist primarily of depreciation (a non-cash item) and maintenance expenses associated with seismic data acquisition and equipment and crew costs. In addition, ongoing maintenance capital expenditures, as well as new equipment investment, can be significant. As a result, any extended periods of significant downtime or low productivity caused by reduced demand, weather interruptions, equipment failures, permit delays, or other causes could adversely affect the results of our operations.

## Our operations are subject to delays related to obtaining land access rights of way from third parties which could affect our results of operations.

Our seismic data acquisition operations could be adversely affected by our inability to obtain timely right of way usage from both public and private land and/or mineral owners. Delays associated with obtaining such rights of way could negatively affect our results of operations.

#### Our business is subject to government regulation which may adversely affect our future operations.

Our operations are subject to a variety of federal, state, and provincial and local laws and regulations, including laws and regulations relating to the protection of the environment and archeological sites and those that may result from climate change legislation. Canadian operations have been historically cyclical due to governmental restrictions on seismic acquisition during certain periods. As a result, there is a risk that there will be a significant amount of unused equipment during those periods. We are required to expend financial and managerial resources to comply with such laws and related permit requirements in our operations, and we anticipate that we will continue to be required to do so in the future. Although such expenditures historically have not been material to us, the fact that such laws or regulations change frequently makes it impossible for us to predict the cost or impact of such laws and regulations on our future operations. The adoption of laws and regulations that have the effect of reducing or curtailing exploration and development activities by energy companies could also adversely affect our operations by reducing the demand for our services.

#### Risks Related To Our Common Stock

#### Our common stock has experienced, and may continue to experience, price volatility and low trading volume.

Our stock price is subject to significant volatility. Overall market conditions, including a decline in oil and natural gas prices and other risks and uncertainties described in this "Risk Factors" section and elsewhere in this Form 10-K, could cause the market price of our common stock to fall. The high and low sales prices of our common stock for the year ended December 31, 2011, were \$ 8.58 and \$ 3.66, respectively.

Our common stock is listed on the NASDAQ Stock Market LLC under the symbol "TGE." However, daily trading volumes for our common stock are, and may continue to be, relatively small compared to many other publicly traded securities. For example, during 2011 our daily trading volume was as low as 2,200 shares. In addition, our common stock traded on the NYSE Amex (formerly the American Stock Exchange) under the symbol "TGE" from April 18, 2005, until November 5, 2007. During this period of time our daily trading volume was as low as 1,600 shares. It may be difficult for you to sell your shares in the public market at any given time at prevailing prices, and the price of our common stock may, therefore, be volatile.

### Our officers and directors own a large percentage of our common stock, and they may exercise control over our business and affairs.

Our officers and directors as a group beneficially own approximately 30% of our common stock. As a result, they will continue to be able to exercise significant influence, and in most cases control, over matters requiring shareholder approval, including the election of directors, changes to our charter documents, and significant corporate transactions. This concentration of ownership makes it unlikely that any other holder or group of holders of our common stock will be able to affect the way we are managed or the direction of our business. The continued concentrated ownership of our common stock will make it difficult for another company to acquire us and for you to receive any related takeover premium for your shares (unless the controlling group approves the acquisition).

### Certain provisions of our Restated Articles of Incorporation may make it difficult for a third party to acquire us or may adversely impact your rights as a common shareholder.

Our Restated Articles of Incorporation contain provisions that require the approval of holders of 80% of our issued and outstanding shares before we can enter into a merger or other business combination or sell all or substantially all of our assets. Additionally, if we increase the size of our board from the current six to nine directors, we could be required to stagger our directors' terms, and our directors could not be removed without approval of holders of 80% of our issued and outstanding shares. These provisions could discourage or impede a tender offer, proxy contest, or other similar transaction involving control of us.

In addition, our board of directors has the right to issue preferred stock upon such terms and conditions as it deems to be in the best interest of the Company. The terms of such preferred stock may adversely impact the dividend and liquidation rights of the common shareholders without the approval of the common shareholders.

## We do not intend to pay cash dividends on our common stock in the foreseeable future, and therefore only appreciation of the price of our common stock will provide a return to our shareholders.

While there are currently no restrictions prohibiting us from paying dividends to our shareholders, we have not paid any cash dividends on our common stock in the past, and we do not anticipate paying any dividends in the foreseeable future. Payment of any cash dividends in the future, however, is in the discretion of our board of directors and will depend on our financial condition, results of operations, capital and legal requirements, and other factors deemed relevant by our board of directors. Earnings, if any, are expected to be retained to fund our future operations. On May 14, 2010, and May 12, 2009, the Company paid 5% stock dividends to its shareholders. No stock dividends were declared or paid in 2011.

#### Part II

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION.

The following discussion and analysis should be read in conjunction with our financial statements and related notes thereto included elsewhere in this Form 10-K. Portions of this document that are not statements of historical or current fact are forward-looking statements that involve risk and uncertainties, such as statements of our plans, objectives, expectations, and intentions. The cautionary statements made in this Form 10-K should be read as applying to all related forward-looking statements wherever they appear in this Form 10-K. Our actual results could differ materially from those anticipated in the forward-looking statements. Factors that could cause our actual results to differ materially from those anticipated include those discussed in "Business," "Information Regarding Forward-Looking Statements," and "Risk Factors."

#### **Executive Overview**

The Company is a leading provider of seismic data acquisition services throughout the continental United States and Canada. We currently operate 15 seismic crews. These seismic crews supply seismic data to companies engaged in the exploration and development of oil and natural gas on land and in land-to-water transition areas. Our customers rely on seismic data to identify areas where subsurface conditions are favorable for the accumulation of existing hydrocarbons, to optimize the development and production of hydrocarbon reservoirs, to better delineate existing oil and natural gas fields, and to augment reservoir management techniques.

We acquire geophysical data using the latest in 3-D survey techniques. We introduce acoustic energy into the ground by using vibration equipment or dynamite detonation, depending on the surface terrain and subsurface requirements. The reflected energy, or echoes, is received through geophones, converted into a digital signal at a multi-channel recording unit, and then transmitted to a central recording vehicle. Subsurface requirements dictate the number of channels necessary to perform our services. With our state-of-the-art seismic equipment, including computer technology and multiple channels, we acquire, on a cost-effective basis, immense volumes of seismic data that when processed and interpreted produce more precise images of the earth's subsurface. Our customers then use our seismic data to generate 3-D geologic models that help reduce finding costs and improve recovery rates from existing wells.

Currently, the seismic data acquisition industry is made up of a number of companies divided into two groups. The first group is made up of four publicly-traded companies with long operating histories which field numerous crews and work in a number of different regions and terrain. This group includes us, Dawson Geophysical Company, Geokinetics, Inc. and CGG-Veritas. These companies field approximately 50% of the estimated 81 seismic crews currently operating in the continental U.S. and Canada. The second group is made up of smaller companies who generally run one or two seismic crews and often specialize in specific regions or types of operation.

We provide our seismic data acquisition services primarily to onshore oil and natural gas exploration and development companies for use in the onshore drilling and production of oil and natural gas in the continental U.S. and Canada. The main factors influencing demand for seismic data acquisition services in our industry are the level of drilling activity by oil and natural gas companies and the sizes of such companies' exploration and development budgets, which, in turn, depend largely on current and anticipated future crude oil and natural gas prices and depletion rates.

Our customers are major and independent oil and natural gas exploration and development companies. The services we provide to our customers vary according to the size and needs of each customer. Our services are marketed by sales, supervisory, and executive personnel who contact customers to determine their needs and respond to customer inquiries regarding the availability of crews. Contacts are based principally upon professional relationships developed over a number of years. There are a number of consultants in the oil and natural gas industry who process and interpret seismic data for oil and natural gas companies. These consultants can have a significant influence in determining which company their customers use to acquire seismic data.

The acquisition of seismic data for the oil and natural gas industry is a highly competitive business. There are approximately 81 seismic crews currently operating in the continental United States and Canada. Contracts for such services generally are awarded on the basis of price quotations, crew experience, and the availability of crews to perform in a timely manner, although factors other than price, such as crew safety performance history and technological and operational expertise, are often determinative. Our competitors include companies with financial resources that are significantly greater than our own as well as companies of comparable and smaller size. Our primary competitors are Dawson Geophysical Company, Geokinetics, Inc., and CGG-Veritas. In addition to the previously named companies, we also compete for projects from time to time with smaller seismic companies which operate in local markets with only one or two crews. We believe that our long-term industry expertise, the customer relationships developed over our history, and our financial stability give us an advantage over most of our competitors in the industry.

#### **Results of Operations**

#### Year Ended December 31, 2011, Compared to Year Ended December 31, 2010

Revenues. Our revenues were \$151,028,582 for the year ended December 31, 2011, compared to \$108,318,801 for the same period of 2010, an increase of 39.4%. Approximately 37% of the increase in revenues was attributable to continued improvement in the North American land seismic acquisition market and increased efficiencies of new wireless recording technology, and approximately 63% of the increase in revenues was attributable to our operation of additional seismic crews. We operated seven seismic crews in the U.S. during the first quarter, added an eighth crew in the second quarter, and continued operating eight crews during the third and fourth quarters of 2011, as compared to six seismic crews during each of the first three quarters and seven crews in the fourth quarter of 2010. We operated six seismic crews in Canada during the first quarter, two crews during the second and third quarters, and four crews during the fourth quarter of 2011, as compared to five seismic crews during the first quarter, no crews during the second quarter, two crews during the third quarter and four crews in the fourth quarter of 2010.

Cost of services. Our cost of services was \$104,022,944 for the year ended December 31, 2011, compared to \$85,932,862 for the same period of 2010, an increase of 21.1%. Virtually all of this increase was attributable to strong revenue growth during 2011, our operation of seven seismic crews, the addition during the second quarter of 2011 of our eighth seismic crew, and the continued operation of eight crews during the third and fourth quarters of 2011, as compared to six seismic crews in the U.S. during each of the first three quarters and seven seismic crews in the fourth quarter of 2010. We operated six seismic crews in Canada during the first quarter, two crews during the second and third quarters, and four crews during the fourth quarter of 2011, as compared to five seismic crews during the first quarter, no crews during the second quarter, two crews during the third quarter and four crews in the fourth quarter of 2010. Approximately 19% of the increase was offset by increased efficiencies of new wireless recording technology and a decrease in higher cost shot-hole contracts. As a percentage of revenues, cost of services was 68.9% for the year ended December 31, 2011, compared to 79.3% for the same period of 2010.

Selling, general, and administrative expenses. SG&A expenses were \$9,626,679 for the year ended December 31, 2011, compared to \$6,894,500 for the same period of 2010, an increase of 39.6%. This increase was primarily attributable to \$2,117,950 of transaction costs related to the terminated merger discussions with Dawson Geophysical Company. SG&A expense as a percentage of revenues was 6.4% for each of the years ended December 31, 2011, and December 31, 2010.

Depreciation and amortization expense. Depreciation and amortization expense was \$19,214,069 for the year ended December 31, 2011, compared to \$15,343,804 for the same period of 2010, an increase of 25.2%. This increase was primarily attributable to capital expenditures of approximately \$30,730,000 for the 12 months ended December 31, 2011. Depreciation and amortization expense as a percentage of revenues was 12.7% for the year ended December 31, 2011, compared to 14.2% for the same period of 2010.

Income from operations. Income from operations was \$18,164,890 for the year ended December 31, 2011, compared to \$147,635 for the same period of 2010. The increase was attributable to several factors including strengthening demand, better contract terms with the continued improvement in the North American land seismic acquisition market, and the items previously discussed. EBITDA increased \$21,887,520 to \$37,378,959 for the 12 months ended December 31, 2011, from \$15,491,439 for the same period of 2010, an increase of 141.3%. This increase was a result of factors discussed above. For a definition of EBITDA, a reconciliation of EBITDA to net income, and discussion of EBITDA, refer to the section entitled "EBITDA" found below.

*Interest expense.* Interest expense was \$784,425 for the year ended December 31, 2011, compared to \$790,417 for the same period of 2010, a decrease of less than 1.0%. This decrease was primarily attributable to our continuing principal payments on notes payable and capital lease obligations partially offset by additional debt incurred during the first and third quarters of 2011 for the purchase of additional GSR channels and equipment.

*Income tax expense*. Income tax expense was \$6,547,250 for the year ended December 31, 2011, compared to \$579,900 for the same period of 2010. This increase was primarily attributable to the substantial increase in pre-tax income in 2011 as compared to a pre-tax loss in 2010. Income tax expense for the year ended December 31, 2010 reflects the impact of state taxes, net of federal benefit, and permanent tax differences, including share based compensation. See Note I of Notes to Financial Statements.

#### Year Ended December 31, 2010, Compared to Year Ended December 31, 2009

*Revenues*. Our revenues were \$108,318,801 for the year ended December 31, 2010, compared to \$90,431,899 for the same period of 2009, an increase of 19.8%. This increase was primarily attributable to the inclusion of revenue of Eagle Canada for the entire year of 2010 as compared with its revenue included for only the last two and one-half months of 2009.

Cost of services. Our cost of services was \$85,932,862 for the year ended December 31, 2010, compared to \$65,379,612 for the same period of 2009, an increase of 31.4%. Virtually all of this increase was due to the inclusion of Canadian operations that were purchased in October 2009. Other factors include the increase in revenues for the year ended December 31, 2010, as explained above, compared to the same period of 2009, and lower margins in the U.S. resulting from depressed demand and a more competitive pricing environment (especially in the first half of 2010). As a percentage of revenues, cost of services was 79.3% for the year ended December 31, 2010, compared to 72.3% for the same period of 2009.

Selling, general, and administrative expenses. SG&A expenses were \$6,894,500 for the year ended December 31, 2010, compared to \$5,522,939 for the same period of 2009, an increase of 24.8%. This increase was primarily attributable to the inclusion of Eagle Canada for the entire year of 2010. SG&A expense as a percentage of revenues was 6.4% for the year ended December 31, 2010, compared to 6.1% for the same period of 2009.

Depreciation and amortization expense. Depreciation and amortization expense was \$15,343,804 for the year ended December 31, 2010, compared to \$14,621,237 for the same period of 2009, an increase of 4.9%. This increase was primarily attributable to inclusion of our Canadian operations for the entire year of 2010 and depreciation and amortization expense associated with capital expenditures of approximately \$15,226,000 since January 1, 2010. Depreciation and amortization expense as a percentage of revenues was 14.2% for the year ended December 31, 2010, compared to 16.2% for the same period of 2009.

Income from operations. Income from operations was \$147,635 for the year ended December 31, 2010, compared to \$4,908,111 for the same period of 2009. This decrease was primarily attributable to strong market pricing pressure resulting from the recent recession, continuing uncertainty regarding the future energy policy in the United States and increases in costs of services, SG&A, and depreciation and amortization expenses. EBITDA decreased \$4,037,909 to \$15,491,439 for the year ended December 31, 2010, from \$19,529,348 for the same period of 2009, a decrease of 20.7%. This decrease was primarily attributable to the decrease in net income and income tax expenses, partially offset by an increase in depreciation referred to immediately above. For a definition of EBITDA, a reconciliation of EBITDA to net income, and discussion of EBITDA, see the section entitled "Non-GAAP Financial Measure" which follows.

*Interest expense*. Interest expense was \$790,417 for the year ended December 31, 2010, compared to \$1,020,681 for the same period of 2009, a decrease of 22.6%. This decrease was primarily attributable to reductions in debt partially offset by additional debt incurred during the second half of 2010 for the purchase of 5,000 additional GSR channels.

*Income tax expense*. Income tax expense was \$579,900 for the year ended December 31, 2010, compared to \$2,007,811 for the same period of 2009, a decrease of 71.1%. This decrease was primarily attributable to the decline in pre-tax income. Income tax expense for the year ended December 31, 2010 reflects the impact of state taxes, net of federal benefit, and permanent tax differences, including share based compensation. See Note I of Notes to Financial Statements.

#### **Non-GAAP Financial Measure**

We define EBITDA as net income plus expenses of interest, income taxes, depreciation, and amortization. We use EBITDA as a supplemental financial measure to assess:

- the financial performance of our assets without regard to financing methods, capital structures, taxes, or historical cost basis;
- our liquidity and operating performance over time and in relation to other companies that own similar assets and that we believe calculate EBITDA in a manner similar to us; and
- the ability of our assets to generate cash sufficient for us to pay potential interest expenses.

We also understand that such data is used by investors to assess our performance. However, EBITDA is not a measure of operating income, operating performance, or liquidity presented in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). When assessing our operating performance or our liquidity, you should not consider this data in isolation or as a substitute for our net income, cash flow from operating activities, or other cash flow data calculated in accordance with GAAP. EBITDA excludes some, but not all, items that affect net income and operating income, and these measures may vary among other companies. Therefore, EBITDA as presented below may not be comparable to similarly titled measures of other companies. Further, the results presented by EBITDA cannot be achieved without incurring the costs that the measure excludes: interest, taxes, depreciation, and amortization.

The following table reconciles our EBITDA to our net income:

|                                       | Year Ended |            |    |              |    |            |  |  |  |
|---------------------------------------|------------|------------|----|--------------|----|------------|--|--|--|
|                                       |            |            | I  | December 31, |    |            |  |  |  |
|                                       |            | 2011       |    | 2010         |    | 2009       |  |  |  |
| Net income (loss)                     | \$         | 10,833,215 | \$ | (1,222,682)  | \$ | 1,879,619  |  |  |  |
| Depreciation and amortization expense |            | 19,214,069 |    | 15,343,804   |    | 14,621,237 |  |  |  |
| Interest expense                      |            | 784,425    |    | 790,417      |    | 1,020,681  |  |  |  |
| Income tax expense                    |            | 6,547,250  |    | 579,900      |    | 2,007,811  |  |  |  |
| EBITDA                                | \$         | 37,378,959 | \$ | 15,491,439   | \$ | 19,529,348 |  |  |  |

#### **Liquidity and Capital Resources**

#### Liquidity

Cash flows from operating activities.

Net cash provided by operating activities was \$34,174,167 for the year ended December 31, 2011, compared to \$5,160,283 for the same period of 2010. The \$29,013,884 increase was principally attributable to net income of \$10,833,215 in 2011, compared to a net loss of \$1,222,682 in 2010, an increase in depreciation expense of \$3,870,265, an increase in deferred income taxes of \$2,323,403, an increase in federal and state income taxes payable of \$2,156,447, the timing of accounts receivable collections, the timing of billings and revenue recognition, and the mix of contracts.

Working capital increased \$6,162,641 to \$19,856,529 as of December 31, 2011, from the December 31, 2010, working capital of \$13,693,888. This increase was due primarily to an increase in cash and cash equivalents of \$2,673,056 and an increase in trade accounts receivable of \$2,184,314, a decrease in billings in excess of costs and estimated earnings on uncompleted contracts of \$4,548,262, partially offset by an increase in federal and state income taxes payable of \$2,017,644.

Cash flows used in investing activities.

Net cash used in investing activities was \$21,270,845 for the year ended December 31, 2011, and \$8,055,970 for the year ended December 31, 2010. This \$13,214,875 increase was due to an increase in capital expenditures of \$13,791,210 offset by an increase in proceeds from the sale of property and equipment of \$576,335.

Cash flows used in financing activities.

Net cash used in financing activities was \$10,172,831 for the year ended December 31, 2011, and \$9,549,811 for the year ended December 31, 2010. The \$623,020 increase was due primarily to an increase in principal payments on notes payable of \$557,963.

Capital expenditures.

During the year ended December 31, 2011, capital expenditures of \$30,730,385 were used to acquire seismic equipment and vehicles, replace similar equipment and vehicles, and to purchase our second GSR System with 3,000 channels to which we added an additional 2,500 channels, our third GSR System with 5,000 channels, an additional 3,000 GSR channels which were added to existing systems, 5,000 additional ARAM channels, and seven new INOVA vibration vehicles. Cash of \$22,011,503, notes of \$6,765,619 from a commercial bank, and capital lease obligations from a vehicle leasing company of \$1,953,263 were used to finance these acquisitions. During January of 2012, we announced that the Company entered into an agreement to purchase 14,200 OYO Geospace single-channel GSR wireless channels and related equipment for a total purchase price of approximately \$14,651,000 to be paid with a combination of cash and debt. The Company took delivery of this equipment during January and February of 2012. Although we do not budget for our capital expenditures, we may purchase additional equipment during 2012 as the demand for our services warrants.

#### Capital Resources

Historically, we have relied on cash generated from operations, short-term borrowings from commercial banks and equipment lenders, and loans from directors to fund our working capital requirements and capital expenditures.

The Company has a revolving line of credit agreement with a commercial bank. The borrowing limit under the revolving line of credit agreement is \$5,000,000 and was renewed on September 16, 2010, and again on September 16, 2011. The revolving line of credit agreement does not expire until September 16, 2012. Our obligations under this agreement are secured by a security interest in our accounts receivable. Interest on the outstanding amount under the line of credit loan agreement is payable monthly at the greater of the prime rate of interest or five percent. As of December 31, 2011, we had no borrowings outstanding under the line of credit loan agreement.

At December 31, 2011, the Company had four outstanding notes payable to commercial banks for equipment purchases. The notes have interest rates between 4.50% and 6.35%, are due in monthly installments between \$46,781 and \$187,934 plus interest, have a total outstanding balance of \$9,827,949 and are collateralized by equipment. Two notes payable with interest of 6.00% and monthly payments between \$55,658 and \$88,889 plus interest were paid off in 2011. These notes were collateralized by equipment.

The Company had, at December 31, 2011, three outstanding notes payable to equipment finance companies for equipment purchases. The notes have interest rates between 5.33% and 6.00%, are due in monthly installments between \$23,740 and \$61,997 plus interest, have a total outstanding balance of \$904,103 and are collateralized by equipment. One note payable with interest of 6.38% and a monthly payment of \$85,839 plus interest was paid off in 2011. The note was collateralized by equipment.

The Company had, at December 31, 2011, two outstanding notes payable to finance companies for corporate insurance. The notes have interest rates between 4.95% and 5.56%, are due in monthly installments between \$17,957 and \$227,844 including interest, and have a total outstanding balance of \$399,353.

In January of 2006, we leased a 600-square foot facility in Houston, Texas, to be used as a sales office. In September of 2011, we moved our Houston sales office from this facility to a nearby 1,711-square foot facility. The monthly rent is currently \$3,137. In July of 2006, we entered into a lease for 7,269 square feet of office space located in Plano, Texas. In September of 2006, we relocated our corporate offices to this facility, and increased the size of this lease to 8,523 square feet in September of 2008, and to 10,137 square feet of office space in March of 2012. The monthly rent is currently \$13,192. In October of 2006, we leased an 800-square foot facility in Oklahoma City, Oklahoma, to be used as a sales office. This lease is now on a month-to-month basis and the current monthly rent is \$665. In September of 2008, we leased a 400-square foot facility is Pratt, Kansas, to be used as a permit office. This lease is now on a month-to-month basis, and the current monthly rent is \$500. In November of 2008, we vacated our Plano repair, warehouse, and outdoor storage facilities and moved to a leased repair, warehouse, and outdoor storage facility in Denison, Texas. The Denison, Texas, facility consists of one 5,000-square foot building, two 10,000-square foot adjacent buildings, and an outdoor storage area of approximately 60,500 square feet. The monthly rent is currently \$12,602. In April of 2010, we leased a 915-square foot office facility in Midland, Texas, to be used as a sales office. This monthly rent is currently \$877. Upon the acquisition of Eagle Canada, we assumed a lease entered into in August of 2008 for 3,030 square feet of office space located in Calgary, Alberta. The monthly rent is currently \$13,064. In addition, Eagle Canada leases a 10,088-square foot facility, also located in Calgary, Alberta, that is used as a shop and warehouse. Effective April of 2010, we entered into a lease agreement for this facility. The monthly rent is currently \$8,094. Prior to this date this facility was leased on a month-to-month basis. The Company is not responsible for insuring these facilities. The conditions of these facilities are good, and we believe that these properties are suitable and adequate for our foreseeable needs.

#### **Contractual Obligations**

The following table summarizes payments due in specific periods related to our contractual obligations as of December 31, 2011:

|                             | Payments Due by Period (1) |                  |    |                  |    |           |    |           |    |                  |
|-----------------------------|----------------------------|------------------|----|------------------|----|-----------|----|-----------|----|------------------|
|                             | (In                        | Total thousands) | _  | Within<br>1 Year |    | 1-2 Years |    | 3-5 Years |    | After<br>5 Years |
| Contractual Obligations     | (                          | · ••••           |    |                  |    |           |    |           |    |                  |
| Operating lease obligations | \$                         | 2,091            | \$ | 533              | \$ | 997       | \$ | 478       | \$ | 83               |
| Debt obligations            | \$                         | 11,131           | \$ | 5,803            | \$ | 5,328     | \$ | _         | \$ | _                |
| Capital lease obligations   | \$                         | 2,963            | \$ | 1,336            | \$ | 1,595     | \$ | 32        | \$ | _                |
| Total                       | \$                         | 16,185           | \$ | 7,672            | \$ | 7,920     | \$ | 510       | \$ | 83               |

<sup>(1)</sup> See "Capital Resources" above for a discussion of the contractual obligations we have incurred since December 31, 2011.

We believe that our capital resources, including our short-term investments, funds available under our line of credit loan agreement, and cash flow from operations, are adequate to meet our current operational needs. We believe that we will be able to finance our 2012 capital expenditures through cash flow from operations, borrowings from commercial lenders, and the funds available under our line of credit loan agreement. However, our ability to satisfy working capital requirements, meet debt repayment obligations, and fund future capital requirements will depend principally upon our future operating performance which is subject to the risks inherent in our business.

#### **Off-Balance Sheet Arrangements**

As of December 31, 2011, we had no off-balance sheet arrangements.

#### **Critical Accounting Policies**

The preparation of our financial statements in conformity with GAAP requires us to make certain assumptions and estimates that affect the reported amounts of assets and liabilities at the date of our financial statements and the reported amounts of revenues and expenses during the reporting period. Because of the use of assumptions and estimates inherent in the reporting process, actual results could differ from those estimates.

#### Revenue Recognition

#### Seismic Surveys

The Company provides seismic data acquisition survey services to its customers under general service agreements which define certain obligations for the Company and for its customers. A supplemental agreement setting forth the terms of a specific project, which may be cancelled by either party upon 30 days' advance written notice, is entered into for every project. These supplemental agreements are either "turnkey" agreements providing for a fixed fee to be paid for each unit of seismic data acquired or "term" agreements providing for a fixed hourly, daily, or monthly fee during the term of the project. The duration of these projects will vary from a few days to several months. The Company recognizes revenue when services are performed under both types of agreements. Services are defined as the commencement of data acquisition which is the physical act of laying out seismic equipment or recording contractually determined data points. Under turnkey agreements, the total number of units of seismic data to be gathered is set forth in the agreement. TGC recognizes revenue on turnkey agreements as services are performed on a per unit of seismic data acquired rate based on the number of data points per square mile obtained as compared to the number of square miles set forth in the agreement. Eagle Canada recognizes revenue on turnkey agreements as services are performed on a per unit of seismic data laid-out rate, which is standard industry practice in Canada based on the number of receiver lines laid out as compared to the estimated total lines to be laid out for the project pursuant to the agreement. Under term agreements, revenue is recognized, by both TGC and Eagle Canada, as services are performed based on the time worked rate provided in the term agreement. Under both turnkey and term agreements, cost of earned revenue is recognized by multiplying total estimated agreement cost by the percentage-of-completion of the agreement. The excess of that amount over the cost of earned revenue reported in prior periods is recognized as cost of earned revenue for the period. Agreements are not segmented nor combined for purposes of calculating percentage of completion. The asset "Cost and estimated earnings in excess of billings on uncompleted contracts" represents cost incurred on turnkey agreements in excess of billings on those agreements. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings on turnkey agreements in excess of cost on those agreements. Claims have been negligible in the years ended December 31, 2011, 2010, and 2009.

#### Gravity Data

The Company owns a data bank which contains gravity data, and to a lesser extent magnetic data, from many of the major oil and natural gas producing areas located within the U.S. When an order for gravity data is received, the portion of gravity data requested by the customer is prepared in digital format for licensing and shipment to the customer. This process is performed by an employee in the Company's headquarters office and normally takes no longer than a few days. The licensing of gravity data is not a material part of the Company's revenue. Gravity data revenue during the years ended December 31, 2011, 2010, and 2009, was approximately \$37,500, \$24,000, and \$20,300, respectively.

#### **Business Combinations**

We allocate the purchase price of acquired companies to the tangible assets acquired, liabilities assumed, and intangible assets acquired, based on their estimated fair values. The excess of the purchase price over these fair values is recorded as goodwill. We engage independent third-party appraisal firms to assist us in determining the fair values of assets acquired and liabilities assumed. Such valuations require management to make significant estimates and assumptions.

#### Allowance for Doubtful Accounts

We prepare our allowance for doubtful accounts receivable based on our past experience of historical write-offs, our current customer base, and our review of past due accounts. The inherent volatility of the energy industry's business cycle can cause swift and unpredictable changes in the financial stability of our customers. In the fourth quarter of 2009, we recorded an allowance against the account of a slow paying customer. In the third quarter of 2010, this allowance was reversed because we determined an allowance was no longer required. In 2011, no allowances were necessary.

#### Impairment of Long-lived Assets

We review long-lived assets for impairment when triggering events occur suggesting deterioration in the assets' recoverability or fair value. Recognition of an impairment charge is required if future expected net cash flows are insufficient to recover the carrying value of the asset. Our forecast of future cash flows used to perform impairment analysis includes estimates of future revenues and profitability based on our historical results and analysis of future oil and natural gas prices which are fundamental to assessing demand for our services. If we are unable to achieve these cash flows, our estimates will be revised which could result in an impairment charge for the period of revision.

#### Depreciable Lives of Property, Plant, and Equipment

Our property, plant, and equipment are capitalized at historical cost and depreciated over the useful life of the asset. Our estimate of this useful life is based on circumstances that exist in the seismic industry and information available at the time of the purchase of the asset. The technology of the equipment used to gather data in the seismic industry has historically evolved such that obsolescence does not occur quickly. As circumstances change and new information becomes available, these estimates could change. We amortize these capitalized items using the straight-line method. Capital assets are depreciated over their useful lives ranging from one to seven years, depending on the classification of the asset.

#### Tax Accounting

We account for our income taxes in accordance with the recognition of amounts of taxes payable or refundable for the current year and an asset and liability approach in recognizing the amount of deferred tax liabilities and assets for the future tax consequences of events that have been recognized in our financial statements or tax returns. We determine deferred taxes by identifying the types and amounts of existing temporary differences, measuring the total deferred tax asset or liability using the applicable tax rate, and reducing the deferred tax asset by a valuation allowance if, based on available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Our methodology for recording income taxes requires judgment regarding assumptions and the use of estimates, including determining our annual effective tax rate and the valuation of deferred tax assets, which can create a variance between actual results and estimates and could have a material impact on our provision or benefit for income taxes.

#### Stock-Based Compensation

We recognize the fair value of the stock-based compensation awards, including stock options and restricted stock, as wages in the consolidated statements of earnings on a straight-line basis over the vesting period of the related stock options or restricted stock awards. This has resulted in the recognition of compensation expense, relative to stock-based awards, in wages in the consolidated statements of earnings of approximately \$424,000, or approximately \$0.02 per share, for the year ended December 31, 2011, and \$508,000, or approximately \$0.03 per share, for the year ended December 31, 2010.

Shares of restricted stock were issued to employees of the Company under the 2006 Stock Awards Plan as follows: 18,900 in August of 2007; 10,000 in June of 2008; 5,000 in July 2009; 5,000 in May of 2010, 25,331 in November of 2011 and 21,520 in December of 2011. In addition, stock options were issued to employees of the Company under the 2006 Stock Awards Plan as follows: 335,000 in October of 2008, 135,000 in November of 2009, and 15,000 in November of 2011. No stock options were granted to employees in 2010. As of December 31, 2011, there was approximately \$213,100 of unrecognized compensation expense related to our share-based compensation plan.

#### **Recently Issued Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards," to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances disclosure requirements, particularly for Level 3 fair value measurements. ASU 2011-04 will be effective in our first quarter of 2012 and will be applied prospectively. We are currently evaluating the impact of ASU 2011-04 and believe the adoption will not have a material effect on our financial statements.

In June 2011, the FASB issued ASU No. 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income," to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of equity. This update does not change what items are reported in other comprehensive income or the requirement to report reclassification of items from other comprehensive income to net income. ASU 2011-05 will be effective in our first quarter of 2012, though earlier adoption is permitted. The update will be applied retrospectively upon adoption. We believe the adoption will not have a material effect on our financial statements.

In September 2011, the FASB issued ASU 2011-08, *Intangibles-Goodwill and Other-Topic 350: Testing for Impairment.* ASU 2011-08 amends the guidance in FASB Accounting Standards Codification Topic ("ASC") 350-20, *Intangibles-Goodwill and Other-Goodwill.* The intent of this ASU is to simplify how entities test goodwill for impairment by allowing an entity to use a qualitative approach to test goodwill for impairment. The amendments in the ASU permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC 350-20. The amendments do not change the current guidance for testing other indefinite-lived assets for impairment. ASU 2011-08 is effective for goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early application is permitted. The Company elected to adopt this standard early and effective as of December 31, 2011 in its year-end goodwill impairment analysis.

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210)* — *Disclosures about Offsetting Assets and Liabilities* ("ASU 2011-11"). This update requires the following new disclosures related to recognized financial instruments (and derivatives) subject to master netting arrangements or similar agreements: (i) the gross amounts of recognized financial assets and liabilities; (ii) the amounts offset under current GAAP; (iii) the net amounts presented in the balance sheet; (iv) the amounts subject to an enforceable master netting arrangement or similar agreement that were not included in (ii); and (v) the net amount representing the difference between (iii) and (iv). The update also requires qualitative disclosures related to counterparties, setoff rights, and terms of enforceable master netting arrangements and related agreements depending on their effect or potential effect on the entity's financial position. The new disclosures will enable financial statement users to compare balance sheets prepared under US GAAP and International Financial Reporting Standards ("IFRS"), which are subject to different offsetting models. ASU 2011-11 is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The Company does not currently expect that the adoption of this update in the first quarter of 2013 will have a significant effect on its consolidated financial statements and related disclosures.

#### **Effect of Inflation**

We do not believe that inflation has had a material effect on our business, results of operations, or financial condition during the past three years.

#### **Information Regarding Forward-Looking Statements**

This Form 10-K includes "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), which reflect our view with respect to future events. We base these forward-looking statements on our current expectations and projections about future events. These forward-looking statements are subject to risks, uncertainties, and assumptions about the Company, including:

- dependence upon energy industry spending for seismic data acquisition services;
- the unpredictable nature of forecasting weather;
- the potential for contract delay or cancellation;
- the potential for fluctuations in oil and natural gas prices; and
- the availability of capital resources.

We use the words "may," "will," "can," "could," "should," "expect," "anticipate," "estimate," "believe," "target," "continue," "intend," "plan," "budget," and other similar words to identify forward-looking statements. You should read statements that contain these words carefully because they discuss future expectations, contain projections of results of operations or of our financial condition, and/or state other "forward-looking" information. We do not undertake any obligation to update or revise publicly any forward-looking statements, except as required by law. These statements also involve risks and uncertainties that could cause our actual results or financial condition to differ materially from our expectations in this Form 10-K.

We believe that it is important to communicate our expectations of future performance to our investors. However, events may occur in the future that we are unable to accurately predict or over which we have no control. When considering our forward-looking statements, you should keep in mind the risk factors and other cautionary statements contained in this Form 10-K and other factors noted throughout this Form 10-K. There are many risks, uncertainties, and events that may cause our actual results to differ materially from those contained in any forward-looking statement. Please read the section entitled "Risk Factors" for a discussion of certain risks of our business and an investment in our common stock.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

#### Consolidated Financial Statements December 31, 2011, 2010, and 2009

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#### Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders TGC Industries, Inc. and Subsidiary

We have audited the accompanying consolidated balance sheets of TGC Industries, Inc. and Subsidiary ("the Company") as of December 31, 2011 and 2010, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of The Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. Our audit of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of TGC Industries, Inc. and Subsidiary as of December 31, 2011 and 2010, and the results of its operations and its cash flows for each of the years in the three year period ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), TGC Industries, Inc. and Subsidiary's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 13, 2012 expressed an unqualified opinion thereon.

/s/ LANE GORMAN TRUBITT, PLLC

Dallas, Texas March 13, 2012

#### Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders TGC Industries, Inc. and Subsidiary

We have audited the TGC Industries, Inc. and Subsidiary's ("the Company") internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provide a reasonable basis for our opinion.

A Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, TGC Industries, Inc. and Subsidiary maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of TGC Industries, Inc. and Subsidiary as of December 31, 2011 and 2010 and the related consolidated statements of operations, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2011 of TGC Industries, Inc. and Subsidiary and our report dated March 13, 2012 expressed an unqualified opinion thereon.

/s/ LANE GORMAN TRUBITT, PLLC

Dallas, Texas March 13, 2012

#### TGC Industries, Inc. CONSOLIDATED BALANCE SHEETS December 31,

|  | 2011          | 2010          |
|--|---------------|---------------|
| ASSETS   |               |               |
|  |               |               |
| CURRENT ASSETS   |               |               |
|  |               |               |
| Cash and cash equivalents  | \$ 15,745,559 | \$ 13,072,503 |
| Trade accounts receivable  | 19,351,023    | 17,166,709    |
| Cost and estimated earnings in excess of billings on uncompleted contracts | 5,101,478     | 4,578,580     |
| Prepaid expenses and other   | 1,606,936     | 1,600,450     |
| Prepaid federal and state income tax                                       |               | 1,219,165     |
|  |               |               |
| Total current assets   | 41,804,996    | 37,637,407    |
|  |               |               |
| PROPERTY AND EQUIPMENT - at cost   |               |               |
|  |               |               |
| Machinery and equipment  | 139,017,290   | 115,252,066   |
| Automobiles and trucks   | 12,616,608    | 10,868,295    |
| Furniture and fixtures   | 434,146       | 418,643       |
| Leasehold improvements   | 14,994        | 14,994        |
|  | 152,083,038   | 126,553,998   |
| Less accumulated depreciation and amortization                             | (94,286,207)  | (76,838,372)  |
|  | 57,796,831    | 49,715,626    |
|  |               |               |
| Goodwill   | 201,530       | 201,530       |
| Other assets   | 77,870        | 60,834        |
|  | 279,400       | 262,364       |
|  |               |               |
| Total assets   | \$ 99,881,227 | \$ 87,615,397 |
|  |               |               |
| The accompanying notes are an integral part of these statements            |               |               |
|  |               |               |
|  |               |               |

|   | _  | 2011              |    | 2010       |
|---|----|-------------------|----|------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY  |    |                   |    |            |
| EIABIEITIES AND SHAKEHOEDERS EQUITI   |    |                   |    |            |
| CURRENT LIABILITIES   |    |                   |    |            |
|   |    |                   |    |            |
| Trade accounts payable  | \$ | 9,256,392         | \$ | 9,261,238  |
| Accrued liabilities   |    | 2,598,126         |    | 1,808,149  |
| Billings in excess of costs and estimated earnings on uncompleted contracts               |    | 937,755           |    | 5,486,017  |
| Federal and state income tax payable  |    | 2,017,644         |    |            |
| Current maturities of notes payable   |    | 5,802,513         |    | 6,316,852  |
| Current portion of capital lease obligations  | _  | 1,336,037         |    | 1,071,263  |
|   |    |                   |    |            |
| Total current liabilities   |    | 21,948,467        |    | 23,943,519 |
| NOTES DAVIDATE A  |    | <b>7.00</b> 0.000 |    | 4.510.402  |
| NOTES PAYABLE, less current maturities  |    | 5,328,892         |    | 4,718,492  |
| GARVELLA A FILORE ORA AGARVANA A  |    | 1 -010            |    | 1 202 0 52 |
| CAPITAL LEASE OBLIGATIONS, less current portion   |    | 1,626,612         |    | 1,302,963  |
| LONG TERM DEFENDED TAY LIADII ITY   |    | 7.057.576         |    | 4 707 602  |
| LONG-TERM DEFERRED TAX LIABILITY  |    | 7,257,576         |    | 4,787,623  |
| COMMITMENTS AND CONTINGENCIES   |    | _                 |    | _          |
|   |    |                   |    |            |
| SHAREHOLDERS' EQUITY  |    |                   |    |            |
| · ·   |    |                   |    |            |
| Preferred stock, \$1.00 par value; 4,000,000 shares authorized; issued - none             |    | _                 |    | _          |
|   |    |                   |    |            |
| Common stock, \$.01 par value; 25,000,000 shares authorized; 19,348,436 and 19,242,251 in |    |                   |    |            |
| each period   |    | 193,484           |    | 192,423    |
|   |    |                   |    |            |
| Additional paid-in capital  |    | 28,176,922        |    | 27,512,709 |
|   |    |                   |    |            |
| Retained earnings   |    | 35,499,541        |    | 24,666,326 |
|   |    |                   |    |            |
| Treasury stock, at cost, 37,820 and 37,803 shares in each period                          |    | (257,394)         |    | (257,323)  |
|   |    |                   |    |            |
| Accumulated other comprehensive income  |    | 107,127           |    | 748,665    |
|   |    | 63,719,680        |    | 52,862,800 |
|   |    |                   |    |            |
| Total liabilities and shareholders' equity  | \$ | 99,881,227        | \$ | 87,615,397 |
|   | _  |                   | _  |            |

# TGC Industries, Inc. CONSOLIDATED STATEMENTS OF OPERATIONS Years Ended December 31,

|   | -  | 20      | 11      |    | 2010        |    | 2009       |
|---|----|---------|---------|----|-------------|----|------------|
| Revenue   |    | \$ 151. | 028,582 | \$ | 108,318,801 | \$ | 90,431,899 |
| Te venue  |    | y 131,  | 020,302 | Ψ  | 100,510,001 | Ψ  | 70,131,077 |
| Cost and expenses   |    |         |         |    |             |    |            |
| Cost of services  |    | 104,    | 022,944 |    | 85,932,862  |    | 65,379,612 |
| Selling, general and administrative                             |    | 9,      | 626,679 |    | 6,894,500   |    | 5,522,939  |
| Depreciation and amortization expense                           | _  |         | 214,069 |    | 15,343,804  |    | 14,621,237 |
|   |    | 132,    | 863,692 |    | 108,171,166 |    | 85,523,788 |
| Income from operations  |    | 18,     | 164,890 |    | 147,635     |    | 4,908,111  |
| Interest expense  | _  |         | 784,425 |    | 790,417     |    | 1,020,681  |
| Income (loss) before income taxes                               |    | 17,     | 380,465 |    | (642,782)   |    | 3,887,430  |
| Income tax expense (benefit):                                   |    |         |         |    |             |    |            |
| Current   |    | 4,      | 077,297 |    | 433,350     |    | 1,289,938  |
| Deferred  | _  |         | 469,953 |    | 146,550     |    | 717,873    |
| Income tax expense  |    | 6,      | 547,250 |    | 579,900     |    | 2,007,811  |
| Net income (loss)   | :  | \$ 10,  | 833,215 | \$ | (1,222,682) | \$ | 1,879,619  |
| Net income (loss) per common share:                             |    |         |         |    |             |    |            |
| Basic   |    | \$      | 0.56    |    | (0.06)      |    | 0.10       |
| Diluted   |    | \$      | 0.55    | \$ | (0.06)      | \$ | 0.10       |
| Weighted average number of shares outstanding:                  |    |         |         |    |             |    |            |
| Basic   |    | 19,     | 243,356 |    | 19,202,804  |    | 19,194,334 |
| Diluted   |    | 19,     | 545,035 |    | 19,202,804  |    | 19,261,243 |
| The accompanying notes are an integral part of these statements |    |         |         |    |             |    |            |
|   | 27 |         |         |    |             |    |            |

## TGC Industries, Inc. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

| CONSOLIDATED STA  | Commo      |            | Additional<br>Paid-in | Retained      | Treasury     | Accumulated<br>Other<br>Comprehensive |               |
|---|------------|------------|-----------------------|---------------|--------------|---------------------------------------|---------------|
|   | Shares     | Amount     | Capital               | Earnings      | Stock        | Income (Loss)                         | Total         |
| Balances at January 1, 2009   | 17,435,319 | \$ 174,353 | \$ 26,501,011         | \$ 24,009,389 | \$ (257,323) | _                                     | \$ 50,427,430 |
| 5% common stock dividend  | 870,379    | 8,704      | (9,089)               | _             | _            | _                                     | (385)         |
| Options issued to outside Directors                                       | _          | _          | 150,000               | _             | _            | _                                     | 150,000       |
| Issuance of restricted common stock                                       | 5,000      | 50         | (50)                  | _             | _            | _                                     | _             |
| Cancellation of restricted stock  | (1,499)    | (15)       | 15                    | _             | _            | _                                     | _             |
| Exercise of stock options   | 13,892     | 139        | 9,461                 | _             | _            | _                                     | 9,600         |
| Amortization of<br>unearned<br>compensation<br>restricted stock<br>awards | _          | _          | 182,812               | _             | _            | _                                     | 182,812       |
| Amortization of compensation cost of unvested stock options               | _          | _          | 179,918               | _             | _            | _                                     | 179,918       |
| Foreign currency<br>translation<br>adjustments                            | _          | _          | _                     | _             | _            | (133,716)                             | (133,716)     |
| Net income  |            |            |                       | 1,879,619     |              |                                       | 1,879,619     |
| Balances at<br>December 31, 2009  | 18,323,091 | 183,231    | 27,014,078            | 25,889,008    | (257,323)    | (133,716)                             | 52,695,278    |
| 5% common stock<br>dividend   | 914,160    | 9,142      | (9,573)               | _             | _            | _                                     | (431)         |
| Issuance of restricted common stock                                       | 5,000      | 50         | (50)                  | _             | _            | _                                     | _             |
| Amortization of unearned compensation restricted stock awards             | _          | _          | 86,230                | _             | _            | _                                     | 86,230        |
| Amortization of compensation cost of unvested stock options               | _          | _          | 422,024               | _             | _            | _                                     | 422,024       |
| Foreign currency translation adjustments                                  | _          | _          | _                     | _             | _            | 882,381                               | 882,381       |
| Net loss  | _          | _          | _                     | (1,222,682)   |              | _                                     | (1,222,682)   |
| Balances at December 31, 2010   | 19,242,251 | 192,423    | 27,512,709            | 24,666,326    | (257,323)    | 748,665                               | 52,862,800    |
| Issuance of common stock awards   | 31,851     | 318        | 224,681               | _             | _            | _                                     | 224,999       |
| Issuance of restricted common stock                                       | 15,000     | 150        | (150)                 |               |              |                                       | _             |
| Exercise of stock options   | 59,334     | 593        | 180,912               |               |              |                                       | 181,505       |
| Amortization of unearned compensation restricted stock awards             |            |            | 28,603                |               |              |                                       | 28,603        |
| Amortization of   |            |            |                       |               |              |                                       |               |

| compensation cost of<br>unvested stock<br>options |            |               | 230,167       |                             |                 |               | 230,167                     |
|---|------------|---------------|---------------|-----------------------------|-----------------|---------------|-----------------------------|
| Purchase of treasury shares                       |            |               |               |                             | (71)            |               | (71)                        |
| Foreign currency translation adjustments          |            |               |               |                             |                 | (641,538)     | (641,538)                   |
| Net income<br>Balances at<br>December 31, 2011    | 19,348,436 | \$<br>193,484 | \$ 28,176,922 | 10,833,215<br>\$ 35,499,541 | \$<br>(257,394) | \$<br>107,127 | 10,833,215<br>\$ 63,719,680 |
|   |            |               | 28            |                             |                 |               |                             |

#### TGC Industries, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS Years Ended December 31,

|   |    | 2011                                    |    | 2010                 |    | 2009                   |
|---|----|---|----|----------------------|----|------------------------|
| Cash flows from operating activities  | Φ. | 10.022.215                              | Ф  | (1.000.000)          | ф  | 1.070.610              |
| Net income (loss)   | \$ | 10,833,215                              | \$ | (1,222,682)          | \$ | 1,879,619              |
| Adjustments to reconcile net income to net cash provided by operating activities: |    |   |    |                      |    |                        |
| Depreciation and amortization   |    | 19,214,069                              |    | 15,343,804           |    | 14,621,237             |
| Gain on disposal of property and equipment  |    | (441,524)                               |    | (39,725)             |    | (221,156)              |
| Non-cash compensation   |    | 483,769                                 |    | 508,254              |    | 512,730                |
| Deferred income taxes   |    | 2,469,953                               |    | 146,550              |    | 717,873                |
| Changes in operating assets and liabilities                                       |    |   |    |                      |    |                        |
| Trade accounts receivable   |    | (2,442,223)                             |    | (7,377,921)          |    | (2,352,493)            |
| Cost and estimated earnings in excess of billings on uncompleted                  |    |   |    |                      |    |                        |
| contracts   |    | (589,429)                               |    | (4,098,234)          |    | 1,875,709              |
| Prepaid expenses and other  |    | 2,326,499                               |    | 1,384,007            |    | 2,187,472              |
| Prepaid federal and state income tax  |    | 1,145,437                               |    | (239,844)            |    | 1,044,631              |
| Other assets  |    | (18,035)                                |    | (27,495)             |    | 16,730                 |
| Trade accounts payable Accrued liabilities  |    | 2,763,004<br>823,278                    |    | 1,944,647<br>443,628 |    | (1,115,265)<br>230,476 |
| Billings in excess of cost and estimated earnings on uncompleted                  |    | 623,276                                 |    | 443,026              |    | 230,470                |
| contracts   |    | (4,550,293)                             |    | (1,604,706)          |    | 1,300,559              |
| Federal and state income tax payable  |    | 2,156,447                               |    | (1,004,700)          |    | 1,300,337              |
| Net cash provided by operating activities   | _  | 34,174,167                              | _  | 5,160,283            | _  | 20,698,122             |
| Not cash provided by operating activities   |    | 34,174,107                              |    | 3,100,203            |    | 20,070,122             |
| Cash flows from investing activities  |    |   |    |                      |    |                        |
| Capital expenditures  |    | (22,011,503)                            |    | (8,220,293)          |    | (1,349,972)            |
| Purchase of stock of Eagle Canada, Inc.   |    |   |    | _                    |    | (10,345,000)           |
| Net cash inflow on acquisition of subsidiary                                      |    | _                                       |    | _                    |    | 370,822                |
| Proceeds from sale of property and equipment                                      |    | 740,658                                 |    | 164,323              |    | 381,986                |
| Net cash used in investing activities   |    | (21,270,845)                            |    | (8,055,970)          |    | (10,942,164)           |
| ·   |    |   |    |                      |    |                        |
| Cash flows from financing activities  |    |   |    |                      |    |                        |
| Principal payments on notes payable   |    | (9,006,101)                             |    | (8,448,138)          |    | (7,296,477)            |
| Principal payments on capital lease obligations                                   |    | (1,348,164)                             |    | (1,101,242)          |    | (1,080,217)            |
| Proceeds from exercise of stock options   |    | 181,505                                 |    |                      |    | 9,600                  |
| Purchase of treasury shares   |    | (71)                                    |    |                      |    | (205)                  |
| Payment of dividends  | _  | <u> </u>                                |    | (431)                |    | (385)                  |
| Net cash used in financing activities   | _  | (10,172,831)                            | _  | (9,549,811)          | _  | (8,367,479)            |
| Net increase (decrease) in cash and cash equivalents                              |    | 2,730,491                               |    | (12,445,498)         |    | 1,388,479              |
| Effect of exchange rates on cash  |    | (57,435)                                |    | 13,852               |    | 1,319                  |
| Cash and cash equivalents at beginning of year                                    |    | 13,072,503                              |    | 25,504,149           |    | 24,114,351             |
|   |    |   | _  |                      |    |                        |
| Cash and cash equivalents at end of year  | \$ | 15,745,559                              | \$ | 13,072,503           | \$ | 25,504,149             |
| Supplemental cash flow information  |    |   |    |                      |    |                        |
| Interest paid   | \$ | 784,425                                 | \$ | 790,417              | \$ | 1,020,681              |
| Income taxes paid   | \$ | 774,136                                 | \$ | 1,479,446            | \$ | 1,722,914              |
| Noncash investing and financing activities  |    | , |    | ,,                   |    | 7. 7-                  |
| Capital lease obligations incurred  | \$ | 1,953,263                               | \$ | 2,030,175            | \$ | 609,734                |
| Financed equipment purchase   | \$ | 6,765,619                               | \$ | 4,975,110            | \$ | _                      |
| Financed insurance premiums   | \$ | 2,336,121                               | \$ | 2,206,655            | \$ | 2,087,288              |
| Restricted stock awards to employees net of cancellations                         | \$ | 101,475                                 | \$ | 20,750               | \$ | 24,350                 |
| Stock awards to employees   | \$ | 225,000                                 | \$ |                      | \$ | _                      |
| Cash used in the purchase of Eagle Canada consisted of the following:             |    |   |    |                      |    |                        |
|   |    |   |    |                      |    |                        |
| Cash and cash equivalents   | \$ | _                                       | \$ | _                    | \$ | (370,822)              |
| Trade accounts receivable   |    | _                                       |    | _                    |    | (1,245,336)            |
| Other current assets  |    |   |    |                      |    | (861,911)              |
| Deferred tax asset  |    | _                                       |    | _                    |    | (1,097,088)            |
| Fixed assets  |    | _                                       |    |                      |    | (9,940,118)            |
| Goodwill  |    |   |    |                      |    | (1,226,992)            |
| Current liabilities   |    |   |    | _                    |    | 918,390                |
| Notes payable<br>Capital lease obligations  |    | _                                       |    |                      |    | 1,496,494<br>433,517   |
| Long-term deferred tax liability  |    |   |    |                      |    | 1,548,866              |
| Long-term deterred tax nability   |    |   | _  |                      | _  | 1,540,000              |
| Purchase of stock of Eagle Canada, Inc.   | \$ |   | \$ |                      | \$ | (10,345,000)           |

The accompanying notes are an integral part of these statements

#### NOTE A - NATURE OF OPERATIONS

TGC Industries, Inc. (TGC or the Company) is engaged in the geophysical services business and primarily conducts seismic surveys and sells gravity data to companies engaged in exploration in the oil and gas industry in the U.S. and Canada.

Management has evaluated subsequent events through March 15, 2012, which is the date that the consolidated financial statements were available to be issued.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Principles of Consolidation

The Consolidated Financial Statements include the accounts of TGC Industries, Inc. and its wholly-owned subsidiary, Eagle Canada, Inc. We have eliminated all significant intercompany accounts and transactions.

#### **Business Combinations**

We record acquisitions using the purchase method of accounting and, accordingly, have included the results of operations of acquired businesses in our consolidated results from the date of each acquisition. We allocate the purchase price of our acquisitions to the tangible assets, liabilities, and intangible assets acquired based on their estimated fair values. The excess purchase price over those fair values is recorded as goodwill. The fair value assigned to assets acquired is based on valuations provided by independent consultants and using management's estimates and assumptions.

#### Foreign Currency

The functional currency of the Company's international subsidiary is the local currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period. The resulting translation adjustments are recorded directly into a separate component of stockholders' equity and represents the only component of accumulated other comprehensive income.

#### Cash Equivalents

The Company considers all highly liquid investments with original maturity dates of three months or less to be cash equivalents. The Company maintains its accounts at financial institutions located in Texas and Alberta, Canada. The Texas bank accounts are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Alberta bank accounts are insured by the Canadian Depository Insurance Corporation up to \$100,000 Canadian dollars.

#### Trade Accounts Receivable

Trade accounts receivable are recorded in accordance with terms and amounts as specified in the related contracts on an ongoing basis. The Company evaluates the collectability of accounts receivable on a specific account basis using a combination of factors including the age of the outstanding balances, evaluation of the customer's financial condition, and discussions with relevant Company personnel and with the customers directly. An allowance for doubtful accounts or direct write-off is recorded when it is determined that the receivable may not be collected, depending on the facts known and the probability of collection of the outstanding amount.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Property and Equipment**

Property and equipment are stated at cost. Depreciation and amortization are provided using the straight-line method over the estimated useful lives of the individual assets ranging from 1 to 7 years. The depreciation expense on assets acquired under capital leases is included with depreciation expense on owned assets. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

#### **Long-Lived Assets**

Long-lived assets held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. For the purposes of evaluating the recoverability of long-lived assets, the recoverability test is performed using undiscounted cash flows estimated to be generated by those assets. No impairment charge was necessary at December 31, 2011, 2010, and 2009.

#### **Income Taxes**

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between financial statement carrying amounts of existing assets and liabilities and their respective tax bases, in accordance with ASC Topic 740 ("Topic 740"). Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax expense or benefit is the result of changes in deferred tax assets and liabilities. The components of the deferred tax assets and liabilities are individually classified as current or non-current based on their characteristics. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Topic 740 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. In accordance with Topic 740, the Company recognizes in its financial statements the impact of a tax position if that position is "more likely than not" to be sustained on audit, based on the technical merits of the position. The Company's estimate of the potential outcome of any uncertain tax issue is subject to management's assessment of relevant risks, facts, and circumstances existing at that time. Topic 740 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure. Interest and penalties related to unrecognized tax benefits, if any, are recorded as income tax expense. See Note I for further information.

#### Revenue Recognition

#### Seismic Surveys

The Company provides seismic data acquisition survey services to its customers under general service agreements which define certain obligations for the Company and for its customers. A supplemental agreement setting forth the terms of a specific project, which may be cancelled by either party upon 30 days' advance written notice, is entered into for every project. These supplemental agreements are either "turnkey" agreements providing for a fixed fee to be paid for each unit of seismic data acquired or "term" agreements providing for a fixed hourly, daily, or monthly fee during the term of the project. The duration of these projects will vary from a few days to several months. The Company recognizes revenue when services are performed under both types of agreements. Services are defined as the commencement of data acquisition which is the physical act of laying out seismic equipment or recording contractually determined data points. Under turnkey agreements, the total number of units of seismic data to be gathered is set forth in the agreement. TGC recognizes revenue on turnkey agreements, as services are performed on a per unit of seismic data acquired rate based on the number of data points per square mile obtained as compared to the number of square miles set forth in the agreement. Eagle Canada recognizes revenue on turnkey agreements as services are performed on a per unit of seismic data laid-out rate, which is standard industry practice in Canada based on the number of receiver lines laid out as compared to the estimated total lines to be laid out for the project pursuant to the agreement. Under term agreements, revenue is recognized, by both TGC and Eagle Canada, as services are performed based on the time

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### Revenue Recognition - Seismic Surveys - Continued

worked rate provided in the term agreement. Under both turnkey and term agreements, cost of earned revenue is recognized by multiplying total estimated agreement cost by the percentage-of-completion of the agreement. The excess of that amount over the cost of earned revenue reported in prior periods is recognized as cost of earned revenue for the period. Agreements are not segmented nor combined for purposes of calculating percentage of completion. The asset "Cost and estimated earnings in excess of billings on uncompleted contracts" represents cost incurred on turnkey agreements in excess of billings on those agreements. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings on turnkey agreements in excess of cost on those agreements. Claims have been negligible in the years ended December 31, 2011, 2010, and 2009.

#### Gravity Data

The Company owns a data bank which contains gravity data, and to a lesser extent magnetic data, from many of the major oil and natural gas producing areas located within the U.S. When an order for gravity data is received, the portion of gravity data requested by the customer is prepared in digital format for licensing and shipment to the customer. This process is performed by an employee in the Company's headquarters office and normally takes no longer than a few days. The licensing of gravity data is not a material part of the Company's revenue. Gravity data revenue during the years ended December 31, 2011, 2010, and 2009, was approximately \$37,500, \$24,000, and \$20,300, respectively.

#### Reclassifications

Certain reclassifications have been made to the 2010 financial statements to conform to the 2011 presentation.

#### **Share-Based Compensation**

The Company has two stock-based compensation plans, which are described more fully in Note H. The Company recognizes the fair value of the share-based compensation awards as wages in the Statements of Earnings on a straight-line basis over the vesting period. As a result, during the years ended December 31, 2011, 2010, and 2009, the Company recognized compensation expense for unvested stock options of \$395,166, \$422,024, and \$179,918, respectively, and restricted stock of \$28,603, \$86,230, and \$182,812, respectively.

For the year ended December 31, 2011, the fair value of the single option grant was estimated on the date of the grant using the Binomial Lattice option pricing model with the following assumptions used for the outstanding grants: risk-free interest rate of 0.40%; expected dividend yield of 0.0%; expected life of 5.0 years; and expected volatility of 61.0%. No options were granted during the year ended December 31, 2010. For the year ended December 31, 2009, the fair value of each option grant was estimated on the date of the grant using the Binomial Lattice option pricing model with the following assumptions used for the outstanding grants: risk-free interest rate of 2.30%; expected dividend yields of 0.0%; expected lives of 5.0 years; and expected volatility of 95.0%.

#### **Financial Instruments**

The Company's financial instruments recorded on the consolidated balance sheet include cash and cash equivalents, accounts receivable, accounts payable, and debt. The carrying amounts of cash and cash equivalents, accounts receivable, and accounts payable approximate fair value because of the short-term nature of these items. Fair value of long-term debt is based on rates available to the Company for debt with similar terms and maturities.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES — CONTINUED

#### Earnings Per Share

Basic earnings per common share is based upon the weighted average number of shares of common stock outstanding. Diluted earnings per share is based upon the weighted average number of common shares outstanding and, when dilutive, common shares issuable for stock options, warrants, and convertible securities.

All share and per share amounts for the years ended December 31, 2011, 2010 and 2009, have been adjusted to reflect 5% stock dividends paid May 14, 2010 and May 12, 2009 to shareholders of record as of April 30, 2010, and April 28, 2009, respectively. No stock dividends were declared or paid during the year ended December 31, 2011.

#### **Use of Estimates**

The preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Recent Accounting Standards

In May 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-04, "Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards," to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances disclosure requirements, particularly for Level 3 fair value measurements. ASU 2011-04 will be effective in our first quarter of 2012 and will be applied prospectively. We are currently evaluating the impact of ASU 2011-04 and believe the adoption will not have a material effect on our financial statements.

In June 2011, the FASB issued ASU No. 2011-05, "Comprehensive Income (Topic 220): Presentation of Comprehensive Income," to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of equity. This update does not change what items are reported in other comprehensive income or the requirement to report reclassification of items from other comprehensive income to net income. ASU 2011-05 will be effective in our first quarter of 2012, though earlier adoption is permitted. The update will be applied retrospectively upon adoption. We believe the adoption will not have a material effect on our financial statements.

In September 2011, the FASB issued ASU 2011-08, *Intangibles-Goodwill and Other-Topic 350: Testing for Impairment.* ASU 2011-08 amends the guidance in FASB Accounting Standards Codification Topic ("ASC") 350-20, *Intangibles-Goodwill and Other-Goodwill.* The intent of this ASU is to simplify how entities test goodwill for impairment by allowing an entity to use a qualitative approach to test goodwill for impairment. The amendments in the ASU permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC 350-20. The amendments do not change the current guidance for testing other indefinite-lived assets for impairment. ASU 2011-08 is effective for goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early application is permitted. The Company elected to adopt this standard early and effective as of December 31, 2011 in its year-end goodwill impairment analysis.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONCLUDED

#### Recent Accounting Standards - Concluded

In December 2011, the FASB issued ASU No. 2011-11, *Balance Sheet (Topic 210)* — *Disclosures about Offsetting Assets and Liabilities* ("ASU 2011-11"). This update requires the following new disclosures related to recognized financial instruments (and derivatives) subject to master netting arrangements or similar agreements: (i) the gross amounts of recognized financial assets and liabilities; (ii) the amounts offset under current GAAP; (iii) the net amounts presented in the balance sheet; (iv) the amounts subject to an enforceable master netting arrangement or similar agreement that were not included in (ii); and (v) the net amount representing the difference between (iii) and (iv). The update also requires qualitative disclosures related to counterparties, setoff rights, and terms of enforceable master netting arrangements and related agreements depending on their effect or potential effect on the entity's financial position. The new disclosures will enable financial statement users to compare balance sheets prepared under US GAAP and International Financial Reporting Standards ("IFRS"), which are subject to different offsetting models. ASU 2011-11 is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The Company does not currently expect that the adoption of this update in the first quarter of 2013 will have a significant effect on its consolidated financial statements and related disclosures.

#### NOTE C — COSTS, BILLINGS, AND ESTIMATED EARNINGS ON UNCOMPLETED CONTRACTS

The components of uncompleted contracts are as follows at December 31:

|  | <br>2011           | 2010        |
|--|--------------------|-------------|
| Costs incurred on uncompleted contracts and estimated earnings | \$<br>5,785,132 \$ | 8,455,739   |
| Less billings to date  | <br>(1,621,409)    | (9,363,176) |
|  | \$<br>4,163,723 \$ | (907,437)   |

The components of uncompleted contracts are reflected in the consolidated balance sheets as follows at December 31:

|   | 2011            | <br>2010        |
|---|-----------------|-----------------|
| Costs and estimated earnings in excess of billings on uncompleted contracts | \$<br>5,101,478 | \$<br>4,578,580 |
| Billings in excess of costs and estimated earnings on uncompleted contracts | <br>(937,755)   | <br>(5,486,017) |
|   | \$<br>4,163,723 | \$<br>(907,437) |

#### NOTE D - ACCRUED LIABILITIES

Accrued liabilities consist of the following at December 31:

|                                | <br>2011        | <br>2010        |
|--------------------------------|-----------------|-----------------|
| Compensation and payroll taxes | \$<br>1,364,810 | \$<br>1,412,711 |
| Accrued sales and use tax      | 114,601         | 6,988           |
| Insurance                      | 176,676         | 25,779          |
| Accrued interest               | 73,105          | 73,105          |
| Other                          | 868,934         | 289,566         |
|                                | \$<br>2,598,126 | \$<br>1,808,149 |

#### NOTE E - DEBT

#### Line of Credit

In September of 2010, and again in September of 2011, the Company renewed its revolving line of credit allowing the Company to borrow, repay, and re-borrow, from time to time, up to \$5,000,000. Interest on the outstanding amount under the line of credit loan agreement is payable monthly at the greater of the prime rate of interest or five percent. The credit loan agreement is secured by a security interest in our accounts receivable. At December 31, 2011 and 2010, the Company had no borrowings outstanding under the line of credit loan agreement.

#### Notes Payable

Notes payable consists of the following at December 31:

|  |    | 2011        |    | 2010        |
|--|----|-------------|----|-------------|
| Notes Payable to commercial banks,   |    |             |    |             |
| Four outstanding notes payable as of 12/31/2011 with Interest between 4.50% and 6.35%, due   |    |             |    |             |
| in monthly installments between \$46,781 and \$187,934 plus interest; collateralized by  |    |             |    |             |
| equipment  | \$ | 9,827,949   | \$ | 7,057,406   |
| Two notes with interest at 6.00% and payments between \$55,658 and \$88,889 plus interest,   |    |             |    |             |
| were paid off in 2011; they were collateralized by equipment   |    |             |    |             |
| Notes Payable to finance companies,  |    |             |    |             |
| - 10-10-1 mg - 10-10-10-10-10-10-10-10-10-10-10-10-10-1  |    |             |    |             |
| Three outstanding notes payable as of 12/31/2011 with Interest between 5.33% and 6.00%,  |    |             |    |             |
| due in monthly installments between \$23,740 and \$61,997 plus interest; collateralized by   | \$ | 004 102     | Ф  | 2 625 612   |
| equipment  | Ф  | 904,103     | \$ | 3,635,612   |
| One note with interest at 6.38% with a payment of \$85,839 plus interest, was paid of in 2011; this note was collateralized by equipment |    |             |    |             |
|  |    |             |    |             |
| Notes Payable to finance companies for insurance notes   |    |             |    |             |
| Two outstanding notes payable as of 12/31/2011 with interest between 4.95% and 5.56%, due  |    |             |    |             |
| in monthly installments between \$17,957 and \$227,844 including interest  | \$ | 399,353     | \$ | 342,326     |
|  |    |             |    |             |
|  | \$ | 11,131,405  | \$ | 11,035,344  |
| Less Current Maturities  | \$ | (5,802,513) | \$ | (6,316,852) |
|  | \$ | 5,328,892   | \$ | 4,718,492   |

Aggregate annual maturities of notes payable at December 31, 2011 are as follows:

| Year Ending<br>December 31, |      |                  |
|-----------------------------|------|------------------|
|                             | 2012 | \$<br>5,802,513  |
|                             | 2013 | \$<br>3,825,421  |
|                             | 2014 | \$<br>1,503,471  |
|                             |      | \$<br>11,131,405 |

#### NOTE F — LEASES

### Capital Lease Obligations

The Company leases vehicles and certain specialized seismic equipment under leases classified as capital leases. The following is a schedule showing the future minimum lease payments under capital leases by years and the present value of the minimum lease payments as of December 31, 2011.

| Year Ending<br>December 31,             |                 |
|---|-----------------|
| 2012                                    | \$<br>1,505,146 |
| 2013                                    | 1,173,060       |
| 2014                                    | 508,768         |
| 2015                                    | <br>32,606      |
| Total minimum lease payments required   | 3,219,580       |
| Less: Amount representing interest      | (256,931)       |
| Present value of minimum lease payments | 2,962,649       |
| Less current maturities                 | <br>(1,336,037) |
|   | \$<br>1,626,612 |

The net book value of the capital assets leased was approximately \$3,604,000 and \$2,942,000 as of December 31, 2011 and 2010, respectively. Total accumulated depreciation for fixed assets under capital lease with remaining obligations was approximately \$3,743,000 and \$1,918,000 as of December 31, 2011, and 2010, respectively. Interest rates on these leases range from 5.57% to 10.51%.

### **Operating Lease Obligations**

The Company leases six offices and two warehouse facilities under operating leases that expire at various dates between January 2011 and May 2017 with two leases on a month-to-month basis. One of the office facilities, used by the Company as its corporate headquarters, is located in Plano, Texas. One of the office facilities, used by Eagle Canada, is located in Calgary, Alberta. The warehouse facilities, used as warehouse and equipment repair facilities, are located in Denison, Texas, and Calgary, Alberta. Three office facilities are used as sales offices and are located in Houston, Texas, Midland, Texas, and Oklahoma City, Oklahoma. The remaining office facility, located in Pratt, Kansas, is used as a permitting office. Rent expense for these facilities for the years ended December 31, 2011, 2010, and 2009 were approximately \$605,000, \$580,000, and \$450,000, respectively.

The following is a schedule by years of future minimum rental payments required under the operating leases as of December 31, 2011:

| 2012                            | \$<br>532,584   |
|---------------------------------|-----------------|
| 2013                            | 591,032         |
| 2014                            | 406,021         |
| 2015                            | 279,743         |
| 2016 and thereafter             | 281,513         |
| Total minimum payments required | \$<br>2,090,893 |

### NOTE G — FAIR VALUE OF DEBT OBLIGATIONS

The fair value of debt obligations is estimated using discounted cash flows based on the Company's incremental borrowing rate for similar types of borrowings. A comparison of the carrying value and fair value of these instruments is as follows:

|                | <br>Decem        | ber 3 | 1,         |
|----------------|------------------|-------|------------|
|                | <br>2011         |       | 2010       |
| Carrying value | \$<br>11,131,405 | \$    | 11,035,344 |
| Fair value     | \$<br>11,161,813 | \$    | 11,044,999 |

### NOTE H — SHAREHOLDERS' EQUITY

### Income (loss) Per Share

The following is a reconciliation of net income (loss) and weighted average common shares outstanding for purposes of calculating basic and diluted net income (loss) per share:

|  | December 31, |            |      |                |            |  |
|--|--------------|------------|------|----------------|------------|--|
|  | 2011         |            | 2010 |                | 2009       |  |
|  |              |            |      |                |            |  |
| Numerator:   |              |            |      |                |            |  |
| Net income (loss)                                  | \$           | 10,833,215 | \$   | (1,222,682) \$ | 1,879,619  |  |
|  |              |            |      |                |            |  |
| Denominator:                                       |              |            |      |                |            |  |
| Basic - weighted average common shares outstanding |              | 19,243,356 |      | 19,202,804     | 19,194,334 |  |
| Effect of Dilutive Securities:                     |              |            |      |                |            |  |
|  |              |            |      |                |            |  |
| Stock options                                      |              | 301,679    |      |                | 66,909     |  |
|  |              | 19,545,035 |      | 19,202,804     | 19,261,243 |  |
|  |              |            |      |                |            |  |
| Basic net income (loss) per share                  | \$           | 0.56       | \$   | (0.06) \$      | 0.10       |  |
| Diluted net income (loss) per share                | \$           | 0.55       | \$   | (0.06) \$      | 0.10       |  |

Outstanding options that were not included in the diluted calculation because their effect would be anti-dilutive total 154,130 and 761,959 for the years ended December 31, 2011 and 2010, respectively.

All share and per share amounts have been adjusted to reflect 5% stock dividends paid May 14, 2010 and May 12, 2009, to shareholders of record as of April 30, 2010 and April 28, 2009.

### **Share-Based Compensation Plans**

The Company's 1999 stock option plan (the "1999 Plan") expired in 2009. However, options covering 84,058 shares remained outstanding at December 31, 2009. These options expired, unexercised, during the year ended December 31, 2010. As a result, no options were outstanding under the 1999 Plan at December 31, 2010 or December 31, 2011 and no additional options may be granted under the 1999 Plan.

NOTE H — SHAREHOLDERS' EQUITY - CONTINUED Share-Based Compensation Plans - Continued

The Company currently has in effect a 2006 stock award plan (the "2006 Plan"). At the June 11, 2010 Annual Meeting of Shareholders, the shareholders approved an increase of 2,000,000 shares of common stock for issuance under the 2006 Plan. This increased the total aggregate number of shares of common stock under the 2006 Plan to 3,000,000 shares. The 2006 Plan provides for the granting of stock options, common stock, and restricted stock. The 2006 Plan is administered by a committee of the Board of Directors ("the Committee"). Currently the Committee is comprised of three directors. Any stock options granted under the 2006 Plan will be exercisable as set forth in the option agreements pursuant to which they are issued, but in no event will stock options be exercisable after the expiration of five (5) years from the date of grant. Outstanding options, under the 2006 Plan at December 31, 2011, have vesting periods ranging from the date of grant to the third annual anniversary of the grant.

During 2011, 99,185 options were granted and 80,334 options were exercised or cancelled under the 2006 Plan. During 2010, no options were granted and 3,308 options were canceled under the 2006 Plan. Restricted stock consists of shares that are transferred by the Company to a participant, but are subject to substantial risk of forfeiture and to restrictions on their sale or other transfer by the participant. Any restricted stock granted or issued under the 2006 Plan will vest as set forth in the restricted stock agreement pursuant to which it was issued or granted. The provisions of the restricted stock agreements need not be the same with respect to each participant. In April of 2006, August of 2007, June of 2008, June of 2009, May of 2010, November of 2011 and December of 2011, the Committee granted 111,711, 20,837, 11,025, 5,250, 5,000, 25,331 and 21,520 shares of restricted stock, respectively. The shares of restricted stock were issued in the names of the grantees and have restrictive legends prohibiting their sales prior to vesting. Vesting periods, for restricted stock issued to date, range from at grant date to the third annual anniversary of the grant. Upon vesting, a new certificate will be issued for the vested portion without the restrictive legend.

During the years ended December 31, 2011, 2010, and 2009, the Company recognized compensation expense associated with the restricted stock of \$28,603, \$86,230, and \$182,812, respectively. During the years ended December 31, 2011 and 2010, no unamortized deferred stock-based compensation was related to any employee that left the Company. As a result of employees who left the Company during the year ended December 31, 2009, the Company reversed approximately \$4,000 of deferred stock-based compensation and approximately \$4,000 of additional paid-in capital, which represented the unamortized balance of deferred stock-based compensation relating to the employees who left the Company. The number of shares of restricted stock issued in August of 2007 has been adjusted to reflect the 5% stock dividends paid in May of 2010, May of 2009 and April of 2008. The number of shares of restricted stock issued in June of 2008 has been adjusted to reflect the 5% stock dividends paid in May of 2010. No dividends were declared or paid in 2011.

During the years ended December 31, 2011, 2010, and 2009, the Company recognized compensation expense associated with unvested options under the 1999 and 2006 Plans of \$395,166, \$422,024, and \$179,918, respectively.

### NOTE H — SHAREHOLDERS' EQUITY - CONCLUDED

<u>Share-Based Compensation Plans</u> - Concluded

The following table summarizes activity under the Plans:

|                              | Shares under Option |    | Weighted<br>Average<br>ercise price |
|------------------------------|---------------------|----|-------------------------------------|
| D.1                          | 444 505             | ٨  | 0.51                                |
| Balance at December 31, 2008 | 641,787             | \$ | 3.64                                |
| Granted                      | 241,430             | \$ | 4.01                                |
| Exercised                    | (13,892)            | \$ | .69                                 |
| Canceled                     | (20,000)            | \$ | 3.37                                |
| Balance at December 31, 2009 | 849,325             | \$ | 3.80                                |
| Granted                      | _                   | \$ | _                                   |
| Exercised                    | _                   | \$ | _                                   |
| Canceled                     | (87,366)            | \$ | 4.27                                |
| Balance at December 31, 2010 | 761,959             | \$ | 3.75                                |
| Granted                      | 99,185              | \$ | 6.37                                |
| Exercised                    | (59,334)            | \$ | 3.06                                |
| Canceled                     | (21,000)            | \$ | 4.10                                |
| Balance at December 31, 2011 | 780,810             | \$ | 4.12                                |

The following information applies to options outstanding and exercisable at December 31, 2010:

|                     |                 |             | Weighted        |                |   |
|---------------------|-----------------|-------------|-----------------|----------------|---|
|                     |                 |             | average         |                |   |
|                     |                 |             | remaining       | Weighted       |   |
|                     | Range of        | Number      | contractual     | average        |   |
|                     | Exercise prices | outstanding | life (in years) | exercise price |   |
| Outstanding options | \$3.06 — \$8.38 | 780,810     | 2.43            | \$ 4.12        | , |
| Exercisable options | \$3.06 — \$8.38 | 729,706     | 2.38            | \$ 4.09        |   |

### NOTE I - INCOME TAXES

The income tax provision charged to continuing operations for the years ended December 31, 2011, 2010, and 2009, was as follows:

|                            | 2011 |           | <br>2010        |    | 2009      |
|----------------------------|------|-----------|-----------------|----|-----------|
| Current:                   |      |           |                 |    |           |
| U.S. federal               | \$   | 35,561    | \$<br>(190,869) | \$ | 774,429   |
| Foreign                    |      | 3,343,374 | 250,190         |    | 142,358   |
| State and local            |      | 698,362   | 374,029         |    | 373,151   |
|                            |      | 4,077,297 | 433,350         |    | 1,289,938 |
|                            |      |           |                 |    |           |
| Deferred expense (benefit) |      | 2,469,953 | 146,550         |    | 717,873   |
|                            | \$   | 6,547,250 | \$<br>579,900   | \$ | 2,007,811 |

### NOTE I - INCOME TAXES - CONTINUED

The components of the Company's income before income tax expense attributable to domestic and foreign operations amounted to \$6,085,192 and \$11,295,273, respectively, for the year ended December 31, 2011. The components of the Company's loss before income tax expense attributable to domestic and foreign operations amounted to \$(3,002,790) and \$2,360,008, respectively, for the year ended December 31, 2010. The components of the Company's income before income tax expense attributable to domestic and foreign operations amounted to \$3,344,531 and \$542,899, respectively, for the year ended December, 2009. The income tax provision differs from the amount of income tax determined by applying the U.S. federal income tax rate to pretax income (loss) from continuing operations for the years ended December 31, 2011, 2010, and 2009, due to the following:

|   | <br>2011        |    | 2010      |    | 2009      |
|---|-----------------|----|-----------|----|-----------|
| Computed "expected" tax expense                     | \$<br>5,909,358 | \$ | (218,546) | \$ | 1,321,726 |
| Increase (decrease) in income taxes resulting from: |                 |    |           |    |           |
| Change in effective rates used for deferred taxes   | (503,693)       |    | _         |    | _         |
| Nondeductible expenses and other                    | 534,742         |    | 548,943   |    | 407,168   |
| State and local taxes, net of federal benefit       | <br>606,843     |    | 249,503   |    | 278,917   |
|   | \$<br>6,547,250 | \$ | 579,900   | \$ | 2,007,811 |

Net deferred tax liabilities consist of the following components as of December 31, 2011 and 2010:

|   | 2011 |              | 2010              |
|---|------|--------------|-------------------|
| Deferred tax assets                       |      |              |                   |
| Foreign tax credits                       | \$   | 2,034,130    | \$<br>250,190     |
| Net operating loss carry forwards         |      | 776,647      | 933,537           |
| Other                                     |      | _            | 4,369             |
| Total deferred tax assets                 |      | 2,810,777    | 1,188,096         |
| Deferred tax liability                    |      |              |                   |
| Property, equipment, and intangible asset |      | (10,068,353) | (5,975,719)       |
| Total deferred tax liabilities            | \$   | (7,257,576)  | \$<br>(4,787,623) |

The components giving rise to the net deferred tax items described above have been included in the accompanying balance sheets as of December 31, 2011 and 2010, as follows:

|                          | 2011       | 2010                         |
|--------------------------|------------|------------------------------|
|                          |            |                              |
| Current assets           | \$         | <b>—</b> \$                  |
| Noncurrent (liabilities) | (7,257     | ,576) (4,787,623)            |
|                          | \$ (7,257) | <u>,576</u> ) \$ (4,787,623) |

As of December 31, 2011, the Company has U.S. net operating loss carry forwards for U.S. federal income tax purposes of approximately \$2.3 million. These net operating losses are available to offset future federal taxable income, if any, and expire from 2027 through 2030. The amount of net operating loss carry forwards that may reduce federal income taxes in any given year are subject to annual limitations and taxable income requirements. The foreign tax credit of \$2,034,130 expires in 2020.

The Company files a U.S. consolidated federal income tax return for operating activities in the U.S. and Canada. The Company also files federal and local tax returns in Canada, as well as state tax returns in a number of state and local jurisdictions in the U.S. The Company's U.S. federal income tax returns filed for 2008 through 2010 are subject to audit by the IRS. The Company's income tax returns filed in Canada for 2008 through 2010 remain subject to examination by Canadian authorities. As of December 31, 2011 and 2010, the Company had no unrecognized tax benefits within its provision for income taxes.

### NOTE J - 401(k) PLAN

The Company has a 401(k) salary deferral plan which covers all employees who have reached the age of 20.5 years and have been employed by the Company for at least one year. The covered employees may elect to have an amount deducted from their wages for investment in the retirement plan. The Company makes contributions to the plan equal to 50% of each participant's salary reduction contributions to the plan up to 6% of the participant's compensation. The Company's matching contribution to the plan was approximately \$98,000, \$79,000, and \$16,000, for the years ended December 31, 2011, 2010, and 2009, respectively.

#### NOTE K - CONCENTRATION OF CREDIT RISK

The Company sells its geophysical services primarily to large independent oil and gas companies operating in the U.S. and Canada. The Company performs ongoing credit evaluations of its customers' financial condition and, generally, requires no collateral from its customers.

During 2011, our largest customer accounted for approximately 17% of revenues. During 2010, our largest customer accounted for approximately 15% of revenues. During 2009 our largest customer accounted for approximately 31% of revenues. As of December 31, 2011, two customers accounted for 13% and 12% of outstanding accounts receivable, respectively. As of December 31, 2010, two customers accounted for 18% and 11% of outstanding accounts receivable, respectively. As of December 31, 2009, three customers accounted for 19%, 19%, and 12% of outstanding accounts receivable, respectively. During 2011 and 2010, no vendor represented over 10% of our purchases. During 2009 our two largest vendors accounted for approximately 22% and 10% of our purchases.

#### NOTE L - CONTINGENCIES

In conducting its activities, the Company from time to time is the subject of various claims arising from the ordinary course of business. In the opinion of management, it is remote that these claims will be material, including to the Company's results of operations and liquidity.

### NOTE M — QUARTERLY FINANCIAL DATA — (UNAUDITED)

The following is a summary of the unaudited quarterly financial information for the two years ended December 31, 2011 and 2010 (in thousands, except per share amounts):

|                              | Three Months Ended |          |    |         |    |              |    |            |  |
|------------------------------|--------------------|----------|----|---------|----|--------------|----|------------|--|
| 2011                         |                    | March 31 |    | June 30 |    | September 30 |    | ecember 31 |  |
| Revenues                     | \$                 | 50,247   | \$ | 30,216  | \$ | 31,013       | \$ | 39,552     |  |
| Income from operations       |                    | 9,014    |    | 1,214   |    | 1,889        |    | 6,048      |  |
| Net Income                   |                    | 5,764    |    | 587     |    | 1,047        |    | 3,436      |  |
| Net income per share basic   |                    | .30      |    | .03     |    | .05          |    | .18        |  |
| Net income per share diluted |                    | .30      |    | .03     |    | .05          |    | .18        |  |

|                                     | Three Months Ended |                  |    |                     |       |        |            |        |
|-------------------------------------|--------------------|------------------|----|---------------------|-------|--------|------------|--------|
| 2010                                |                    | March 31 June 30 |    | une 30 September 30 |       | De     | ecember 31 |        |
| Revenues                            | \$                 | 30,294           | \$ | 22,481              | \$ 22 | 2,844  | \$         | 32,700 |
| Income (loss) from operations       |                    | 1,155            |    | (1,388)             | (     | 1,531) |            | 1,912  |
| Net Income (loss)                   |                    | 551              |    | (1,211)             | (     | 1,271) |            | 708    |
| Net income (loss) per share basic   |                    | .03              |    | (.06)               |       | (.07)  |            | .04    |
| Net income (loss) per share diluted |                    | .03              |    | (.06)               |       | (.07)  |            | .04    |
|                                     |                    |                  |    |                     |       |        |            |        |
|                                     |                    |                  |    |                     |       |        |            |        |

### NOTE N — ENTRY INTO AND SUBSEQUENT TERMINATION OF A MATERIAL DEFINITIVE AGREEMENT

On March 21, 2011, we disclosed that on March 20, 2011, the Company and Dawson Geophysical Company, a Texas corporation, and 6446 Acquisition Corp., a Texas corporation and a wholly-owned subsidiary of Dawson, entered into an Agreement and Plan of Merger pursuant to which 6446 Acquisition would merge with and into the Company, with the Company continuing after the merger as the surviving entity and a wholly-owned subsidiary of Dawson.

Under the terms of the merger agreement, so long as, two business days prior to the earlier of (1) a meeting of the Company's shareholders or (2) a special meeting of Dawson's shareholders, the Average Price (as described below) of Dawson's common stock is equal to or greater than \$32.54 but less than or equal to \$52.54, at the effective time of the merger each issued and outstanding common share of the Company (other than common shares owned by the Company, any wholly-owned subsidiary of the Company, Dawson, or 6446 Acquisition) would be automatically converted into the right to receive 0.188 shares of Dawson common stock. If the Average Price was not within the parameters outlined above, the Company and Dawson would seek, in good faith to negotiate a new exchange ratio acceptable to both parties, but subject to each party's right to terminate the merger agreement if the Company and Dawson were not able to agree on a new exchange ratio within two business days after the second business day prior to the earlier of (1) a meeting of the Company's shareholders or (2) a special meeting of Dawson's shareholders. The "Average Price" means the average of the volume weighted average of the trading price of Dawson common stock for the 10 consecutive trading days ending on the trading day that is two business days prior to the earlier of (1) a meeting of the Company's shareholders or (2) a special meeting of Dawson's shareholders or (2) a special meeting of Dawson's shareholders or (2) a special meeting of Dawson's shareholders.

The Company's Articles of Incorporation provide that a merger transaction must be approved by the holders of at least 80% of the Company's outstanding common stock.

The Company held a meeting of its shareholders on October 27, 2011. However, two business days prior to October 27, 2011, the Average Price of Dawson's common stock was below \$32.54. As required by the merger agreement, the Company and Dawson negotiated in good faith on October 26 and October 27, 2011, to try to agree to a new exchange ratio acceptable to both parties. However, those negotiations were not successful and, on October 27, 2011, the Company provided Dawson with a written notification of termination of the merger agreement based on both of the following: (1) the inability of the parties to negotiate a new exchange ratio acceptable to both parties; and (2) holders of 80% of the Company's outstanding common stock on August 29, 2011, the record date, did not approve the merger agreement.

### NOTE O — ACQUISITION OF EAGLE CANADA SUPPLEMENTARY DATA

On October 19, 2009, we disclosed our entry into a Material Definitive Agreement regarding the acquisition of the stock of Eagle Canada, Inc. ("Eagle Canada"), a Delaware corporation. Eagle Canada was a wholly-owned subsidiary of Eagle Geophysical, Inc. and Eagle Geophysical Onshore, Inc. (the "Debtors") which were debtors in a Chapter 11 bankruptcy proceeding in Houston, Texas. Eagle Canada is in the business of providing seismic data and surveying services to the Canadian energy industry and has its principal place of business located in Calgary, Alberta, Canada. By Order dated October 14, 2009, the Bankruptcy Court approved the sale of the Eagle Canada stock by the Debtors to TGC and authorized the Debtors to enter into a Stock Purchase Agreement with TGC. In accordance with the terms of the Stock Purchase Agreement, the sale transaction closed on October 16, 2009, with TGC acquiring the Eagle Canada stock for a total purchase price of approximately \$10.3 million paid from existing cash. The acquisition provided the Company with a new geographic region in which to operate. The seismic recording equipment used by Eagle Canada is interchangeable with that of TGC.

### NOTE O — ACQUISITION OF EAGLE CANADA SUPPLEMENTARY DATA - CONCLUDED

The amounts of Eagle Canada's revenue and earnings included in our consolidated statement of income for the year ended December 31, 2009, and the unaudited revenue and earnings of the combined entity had the acquisition date been January 1, 2009, are as follows:

|  |      | Revenue     |    | Earnings  |  |
|--|------|-------------|----|-----------|--|
| Actual from 10/15/09 to 12/31/09               | \$   | 4,783,892   | \$ | 381,366   |  |
| Supplemental pro forma from 1/1/09 to 12/31/09 | \$ 1 | 103,539,881 | \$ | 1,584,565 |  |

### NOTE P — COMMITMENTS AND CONTINGENCIES

During January of 2012, the Company entered into an agreement to purchase 14,200 channels of GSR seismic recording equipment for a total purchase price of approximately \$14.7 million to be paid from a \$7.7 million note payable from a commercial bank and the remainder from existing cash. The Company took delivery of this equipment during January and February of 2012.

In conducting its activities, the Company from time to time is the subject of various claims arising from the ordinary course of business. In the opinion of management, the ultimate resolution of such claims is not expected to have a material adverse effect upon the financial position of the Company.

#### **PART IV**

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

- (a) The following documents are filed as a part of this report:
  - (1) Financial Statements included in Item 8 above are filed as part of this annual report.
  - (2) Financial Statement Schedules included in Item 8 herein:
    - All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore, have been omitted.
  - (3) Exhibits: The information required by this Item 15(a)(3) is set forth in the Index to Exhibits accompanying this Annual Report on Form 10-K.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this Form 10-K/A to be signed on its behalf by the undersigned, thereunto duly authorized.

### TGC INDUSTRIES, INC.

By: <u>/s/ Wayne A. Whitener</u> Wayne A. Whitener Date: March 15, 2013

President and Chief Executive Officer

(Principal Executive Officer)

By: /s/ James K. Brata
James K. Brata Date: March 15, 2013

Vice President, Secretary, Treasurer, and Chief

Financial Officer

(Principal Financial and Accounting Officer)

#### INDEX TO EXHIBITS

EXHIBIT

DESCRIPTION

- 2.1 Stock Purchase Agreement, dated as of October 16, 2009, by and among TGC Industries, Inc., Eagle Geophysical, Inc. and Eagle Geophysical Onshore, Inc., filed as Exhibit 2.1 to the Company's Current Report on Form 8-K dated October 17, 2009, and incorporated herein by reference.
- 2.2 Agreement and Plan of Merger dated as of March 20, 2011 among the Company, Dawson Geophysical Company and 6446 Acquisition Corp., filed as Exhibit 2.1 to the Company's Current Report on Form 8-K filed on March 21, 2011, and incorporated herein by reference. (The disclosure schedules to this agreement have been omitted. They are available to the Securities and Exchange Commission upon request).
- 3.1 Restated Articles of Incorporation (with amendment) as filed with the Secretary of State of Texas on June 20, 2003, filed as Exhibit 3.4 to the Company's Annual Report on Form 10-KSB for the fiscal year ended December 31, 2003, and incorporated herein by reference.
- 3.2 Amended and Restated Bylaws (as amended March 25, 2009), filed as Exhibit 3.1 to the Company's Current Report on Form 8-K filed on March 31, 2009, and incorporated herein by reference.
- 4.1 Form of Specimen Stock Certificate filed as Exhibit 4.1 to the Company's Registration Statement on Form SB-2/A on September 20, 2005 (Registration No. 333-128018), and incorporated herein by reference.
- +10.1 Employment Contract (as Amended and Restated effective September 11, 2008) between TGC Industries, Inc. and Wayne A. Whitener, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 17, 2008, and incorporated herein by reference.
  - 10.2 Form of TGC Industries, Inc. Director and Officer Indemnification Agreement, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on October 22, 2008, and incorporated herein by reference.
- 10.3 Amended and Restated Loan and Security Agreement by and between TGC Industries, Inc. and Sovereign Bank, dated September 16, 2009, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 22, 2009, and incorporated herein by reference.
- Amended and Restated Promissory Note by and between TGC Industries, Inc. and Sovereign Bank, dated September 16, 2009, filed as Exhibit 10.2 to the Company's Current Report on Form 8-K filed on September 22, 2009, and incorporated herein by reference.
- 10.5 Amendment to Amended and Restated Loan and Security Agreement and Amended and Restated Promissory Note by and between TGC Industries, Inc. and Sovereign Bank, dated September 16, 2010, filed as Exhibit 10.1 to the Company's Form 10-Q for the quarterly period ended September 30, 2010, and incorporated herein by reference.
- 10.6 Third Amendment to Amended and Restated Loan and Security Agreement and Amendment to Amended and Restated Promissory Note, by and between TGC Industries, Inc. and Sovereign Bank, dated September 16, 2011, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 22, 2011, and incorporated herein by reference.
- +10.7 2006 Stock Awards Plan, dated March 30, 2006, filed as Exhibit A to the Company's definitive proxy statement on Form DEFR 14A dated April 25, 2006, and incorporated herein by reference.
- +10.8 Amendment to the 2006 Stock Awards Plan dated April 12, 2010, included in the Company's Definitive Proxy Statement filed on April 23, 2010, and incorporated herein by reference.

- 21.1 Subsidiaries of the Registrant filed as Exhibit 21.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2011, and incorporated herein by reference.
- \*23.1 Consent of Lane Gorman Trubitt, PLLC, independent registered public accountants to incorporation of report by reference.
- \*31.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*31.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- \*32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- \*32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101.INS\* XBRL Instance Document

101.SCH\* XBRL Taxonomy Extension Schema Document

101.CAL\* XBRL Taxonomy Extension Calculation Linkbase Document

101.DEF\* XBRL Taxonomy Extension Definition Linkbase Document

101.LAB\* XBRL Taxonomy Extension Labels Linkbase Document

101.PRE\* XBRL Taxonomy Extension Presentation Linkbase Document

<sup>\*</sup> Filed herewith.

<sup>+</sup> Management contract on compensatory plan, contract, or arrangement.

### Consent of Independent Registered Public Accounting Firm

We hereby consent to the incorporation by reference of said reports in Amendment No. 1 to the Annual Report on Form 10-K/A of TGC Industries, Inc. for the year ended December 31, 2011 of our reports dated March 13, 2012 included in its Registration Statement on Forms S-8 (File No. 333-142221, File No. 333-118588 and File No. 333-13947) relating to the consolidated financial statements and financial statement schedules for the three years ended December 31, 2011 and the internal controls over financial reporting listed in the accompanying index.

/s/ LANE GORMAN TRUBITT, PLLC

Dallas, Texas March 15, 2013

### CERTIFICATION OF CHIEF EXECUTIVE OFFICER

### I, Wayne A. Whitener, certify that:

- 1. I have reviewed this annual report on Form 10-K/A of TGC Industries, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; and
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Date: March 15, 2013 /s/ Wayne A. Whitener

Wayne A. Whitener
President and Chief Executive Officer
(Principal Executive Officer)

### CERTIFICATION OF CHIEF FINANCIAL OFFICER

### I, James K. Brata, certify that:

- 1. I have reviewed this annual report on Form 10-K/A of TGC Industries, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report; and
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report.

Date: March 15, 2013 /s/ James K. Brata

James K. Brata Chief Financial Officer (Principal Financial and Accounting Officer)

## Certification of Chief Executive Officer of TGC Industries, Inc. Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

This certification is furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accompanies the annual report on Form 10-K, as amended by this Amendment No. 1 on Form 10-K/A (the "Form 10-K") for the fiscal year ended December 31, 2011, of TGC Industries, Inc. (the "Company"). I, Wayne A. Whitener, the President and Chief Executive Officer of the Company, certify that, to the best of my knowledge:

- (1) The Form 10-K fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.

The foregoing certification is being furnished as an exhibit to the Form 10-K/A pursuant to Item 601(6)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-K/A for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Date: March 15, 2013 By: /s/ Wayne A. Whitener

Wayne A. Whitener President and Chief Executive Officer (Principal Executive Officer)

# Certification of Chief Financial Officer of TGC Industries, Inc. Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

This certification is furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and accompanies the annual report on Form 10-K, as amended by this Amendment No. 1 on Form 10-K/A (the "Form 10-K") for the fiscal year ended December 31, 2011, of TGC Industries, Inc. (the "Company"). I, James K. Brata, the Chief Financial Officer of the Company, certify that, to the best of my knowledge:

- (1) The Form 10-K fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.

The foregoing certification is being furnished as an exhibit to the Form 10-K/A pursuant to Item 601(6)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-K/A for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the registrant, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

Date: March 15, 2013 By: /s/ James K. Brata

James K. Brata Chief Financial Officer (Principal Financial and Accounting Officer)