

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

For Quarter Ended March 31, 1998 Commission File number 2-71058

DAWSON GEOPHYSICAL COMPANY

(Exact name of Registrant as specified in its Charter)

TEXAS

75-0970548

(State or other jurisdiction of
incorporation or organization)

(IRS Employer Identification No.)

208 S. Marienfeld, Midland, Texas

79701

(Address of principal executive offices)

(Zip Code)

(Registrant's telephone number, including area code) 915/682-7356

NONE

(Former Name, Former Address & Former Fiscal Year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to such
filing requirements for the past 90 days. Yes . No .

Indicate the number of shares outstanding of each of the issuer's classes of
common stock, as of the latest practicable date.

CLASS

Outstanding at March 31, 1998

Common Stock, \$.33 1/3 par value

5,351,000 shares

DAWSON GEOPHYSICAL COMPANY

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PART I. FINANCIAL INFORMATION

DAWSON GEOPHYSICAL COMPANY

STATEMENTS OF OPERATIONS
(UNAUDITED)

	Three Months Ended March 31		Six Months Ended March 31	
	1998	1997	1998	1997
Operating revenues	\$ 13,557,000	\$ 11,721,000	\$ 27,344,000	\$ 21,784,000
Operating costs:				
Operating expenses	9,808,000	7,913,000	18,901,000	14,713,000
General and administrative	483,000	346,000	965,000	666,000
Depreciation	2,244,000	1,906,000	4,355,000	3,771,000
	12,535,000	10,165,000	24,221,000	19,150,000
Income from operations	1,022,000	1,556,000	3,123,000	2,634,000
Other income (expense):				
Interest income	223,000	56,000	370,000	81,000
Interest expense	--	(112,000)	(125,000)	(230,000)
Gain on disposal of assets	3,000	175,000	148,000	193,000
Other income	8,000	1,000	23,000	9,000
Income before income tax	1,256,000	1,676,000	3,539,000	2,687,000
Income tax expense:				
Current	(281,000)	(413,000)	(947,000)	(600,000)
Deferred	(158,000)	(173,000)	(292,000)	(340,000)
	(439,000)	(586,000)	(1,239,000)	(940,000)
Net income	\$ 817,000	\$ 1,090,000	\$ 2,300,000	\$ 1,747,000
Net income per common share	\$.15	\$.26	\$.46	\$.42
Net income per common share-- assuming dilution	\$.15	\$.26	\$.45	\$.42
Weighted average equivalent shares outstanding	5,351,000	4,171,122	5,028,187	4,166,524
Weighted average equivalent shares outstanding--assuming dilution	5,376,636	4,188,012	5,057,918	4,189,456

See accompanying notes to the financial statements.

DAWSON GEOPHYSICAL COMPANY

BALANCE SHEETS

	March 31, 1998	September 30, 1997
	----- (UNAUDITED)	-----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 3,508,000	\$ 4,774,000
Marketable securities	13,025,000	3,968,000
Accounts receivable	10,315,000	8,724,000
Income taxes receivable	520,000	--
Prepaid expenses	555,000	288,000
	-----	-----
Total current assets	27,923,000	17,754,000
	-----	-----
Property, plant and equipment	68,977,000	63,267,000
Less accumulated depreciation	(31,579,000)	(27,460,000)
	-----	-----
Net property, plant and equipment	37,398,000	35,807,000
	-----	-----
	\$ 65,321,000	\$ 53,561,000
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Current maturities of long-term debt	\$ --	\$ 1,690,000
Accounts payable	1,588,000	3,956,000
Accrued liabilities:		
Payroll and other taxes	587,000	566,000
Other	244,000	494,000
	-----	-----
Total current liabilities	2,419,000	6,706,000
	-----	-----
Long-term debt, less current maturities	--	7,893,000
Deferred income taxes	1,709,000	1,417,000
Stockholders' equity:		
Preferred stock - par value \$1.00 per share; 5,000,000 shares authorized, none outstanding	--	--
Common stock - par value \$.33 1/3 per share; 10,000,000 shares authorized, 5,351,000 and 4,199,250 shares issued and outstanding	1,784,000	1,400,000
Additional paid-in capital	38,183,000	17,174,000
Retained earnings	21,226,000	18,971,000
	-----	-----
Total stockholders' equity	61,193,000	37,545,000
	-----	-----
	\$ 65,321,000	\$ 53,561,000
	=====	=====

Contingencies (See Note 3)

See accompanying notes to the financial statements.

DAWSON GEOPHYSICAL COMPANY

STATEMENTS OF CASH FLOWS

(UNAUDITED)

	Six Months Ended March 31	
	1998	1997
Cash flows from operating activities:		
Net income	\$ 2,300,000	\$ 1,747,000
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	4,355,000	3,771,000
Gain on disposal of assets	(148,000)	(193,000)
Non-cash interest income	(31,000)	(6,000)
Deferred income taxes	292,000	340,000
Other	83,000	8,000
Change in current assets and liabilities:		
Increase in accounts receivable	(1,591,000)	(1,079,000)
Increase in prepaid expenses	(267,000)	(129,000)
Decrease (increase) in income taxes receivable	(520,000)	193,000
Decrease in accounts payable	(2,368,000)	(882,000)
Increase (decrease) in accrued liabilities	(229,000)	81,000
Increase in federal and state income taxes payable	--	162,000
Net cash provided by operating activities	1,876,000	4,013,000
Cash flows from investing activities:		
Proceeds from disposal of assets	240,000	285,000
Capital expenditures	(6,154,000)	(1,636,000)
Proceeds from maturity of marketable securities	5,500,000	--
Proceeds from sale of marketable securities	--	742,000
Investment in marketable securities	(14,523,000)	(3,377,000)
Net cash used in investing activities	(14,937,000)	(3,986,000)
Cash flows from financing activities:		
Principal payments on debt	(9,583,000)	(428,000)
Proceeds from exercise of stock options	7,000	157,000
Issuance of common stock	21,371,000	--
Net cash provided by (used in) financing activities	11,795,000	(271,000)
Net decrease in cash and cash equivalents	(1,266,000)	(244,000)
Cash and cash equivalents at beginning of period	4,774,000	1,493,000
Cash and cash equivalents at end of period	\$ 3,508,000	\$ 1,249,000

See accompanying notes to the financial statements.

DAWSON GEOPHYSICAL COMPANY
NOTES TO FINANCIAL STATEMENTS

1. OPINION OF MANAGEMENT

Although the information furnished is unaudited, in the opinion of management of the Registrant, the accompanying financial statements reflect all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the three months and the six months ended March 31, 1998, are not necessarily indicative of the results to be expected for the fiscal year.

2. NOTES PAYABLE

In April 1997, the Company entered into a loan agreement, as amended (the "Loan Agreement"), with a bank. The Loan Agreement consists of (1) a revolving line of credit of \$6,000,000 which matures on April 15, 1999, (2) a term note in the aggregate principal amount of \$6,000,000 bearing interest at the bank's prime rate and which matures on March 25, 2003 and (3) a term note in the aggregate principal amount of \$5,000,000 bearing interest at the prime rate as published in The Wall Street Journal and which matures on April 15, 2003. The notes are secured by eligible accounts receivable and equipment purchased from loan proceeds.

On November 25, 1997, the Company repaid all outstanding principal and interest on the two Term Promissory Notes which have no reborrowing capacity. The Company has not utilized the revolving line of credit.

3. CONTINGENCIES

The Company is a defendant in two lawsuits pending in the 112th and 83rd District Courts of Pecos County, Texas relating to a July 1995 accident involving a van owned by the Company which was used to transport employees to various job sites and a non-Company owned vehicle. The accident resulted in the deaths of four Company employees who were passengers in such van. The Company is one of several named defendants in such suits. Other named defendants include the estate of the deceased driver of such van, who was an employee of the Company, the driver of such non-Company owned vehicle, who was then an employee of the Company, the owner of such vehicle, and Ford Motor Company, the manufacturer of the Company van involved in such accident. In general, the claims against the Company include allegations of negligence, gross negligence and/or intentional tort as a result of, among other things, the Company's alleged failure to provide safe transportation for its employees and to properly select, train and supervise the deceased driver of such van. The plaintiffs in such suits are seeking actual damages from the defendants of \$15.5 million, additional unspecified actual damages, prejudgment and post-judgment interest and costs of suit as well as exemplary and punitive damages in an amount not to exceed four times the amount of actual damages. The Company believes that it has meritorious defenses to the

Notes to Financial Statements (continued)

claims asserted against it in such suits and it intends to continue to vigorously defend itself against such claims. In addition, the Company believes that it has approximately \$11 million of liability insurance coverage to provided against an unfavorable outcome. Due to the uncertainties inherent in litigation, no assurance can be given as to the ultimate outcome of such suits or the adequacy or availability of the Company's liability insurance to cover the damages, if any, which may be assessed against the Company in such suits. A judgment awarding plaintiffs an amount significantly exceeding the Company's available insurance coverage could have a material adverse effect on the Company's financial condition, results of operations and liquidity.

The Company is party to other legal actions arising in the ordinary course of its business, none of which management believes will result in a material adverse effect on the Company's financial position or results of operation, as the Company believes it is adequately insured.

4. PUBLIC OFFERING

On November 21, 1997, the Company completed an offering of 1,150,000 shares. The proceeds of the offering were approximately \$21,371,000 after deducting costs payable by the Company.

5. NET INCOME PER COMMON SHARE

The following table sets forth the computation of basic and diluted net income per common share:

	Six Months ended		Three Months ended	
	December 31		March 31	
	1998	1997	1998	1997
Numerator:				
Net income and numerator for basic and diluted net income per common share-income available to common stockholders	\$2,300,000	\$1,747,000	\$ 817,000	\$1,090,000
Denominator:				
Denominator for basic net income per common share-weighted average common shares	5,028,187	4,166,524	5,351,000	4,171,122
Effect of dilutive securities-employee stock options	29,731	22,932	25,636	16,890
Denominator for diluted net income per common share-adjusted weighted average common shares and assumed conversions	5,057,918	4,189,456	5,376,636	4,188,012
Basic net income per common share	\$.46	\$.42	\$.15	\$.26
Diluted net income per common share	\$.45	\$.42	\$.15	\$.26

MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW

The results of operations for the six months ended March 31, 1998 compare favorably to the same period of the prior year despite operating interruptions due to weather and permitting problems, which negatively impacted the quarter ended March 31, 1998. The Company is experiencing favorable weather during the third quarter of fiscal 1998. In November 1997, the Company completed a secondary public offering of 1,150,000 common shares with net proceeds of \$21,371,000. In reviewing the Company's financial statements it should be noted that quarterly fluctuations in the Company's results of operations can occur due to weather, land use permitting and other factors.

RESULTS OF OPERATIONS

The Company's operating revenues for the first six months of 1998 totaled \$27,344,000 versus \$21,784,000 for the same period of fiscal 1997, an increase of 25.5%. For the three months ended March 31, 1998, operating revenues totaled \$13,557,000 versus \$11,721,000 for the same period of fiscal 1997, an increase of 15.7%. The increase for the six-month period reflects the Company's added production capacity in response to continued strong demand for 3-D seismic services. In August 1997, the Company added a new, sixth data acquisition crew. To further complement capacity, the Company has continually added channels to each of its crews. The increase in the quarter ended March 31, 1998 versus the same period of fiscal 1997 indicates the effect of weather and permitting problems.

Operating expenses for the six months ended March 31, 1998 totaled \$18,901,000, an increase of \$4,188,000, or 28.5%, over the same period of fiscal 1997. For the quarter ended March 31, 1998, operating expenses increased \$1,895,000, or 23.9%. Operating expenses increased primarily as a result of increased personnel and other expenses associated with equipment acquisitions and technological upgrades. The Company experienced two "one time" events during the first quarter of fiscal 1998. The Company received insurance proceeds of approximately \$380,000 resulting from livestock induced damages to equipment, which was recognized as expense in fiscal 1997; and incurred approximately \$160,000 in equipment rental expense.

General and administrative expenses for the six months ended March 31, 1998 totaled \$965,000, an increase of \$299,000 from the same period of fiscal 1997. For the quarter ended March 31, 1998, general and administrative expenses totaled \$483,000, an increase of \$137,000 from the same quarter of fiscal 1997. The increase primarily reflects additional personnel required to support expanding operations. General and administrative expenses totaled 3.5% of operating revenues for the six months ended March 31, 1998 versus 3.1% of operating revenues for the same period of the prior year.

Depreciation for the six months ended March 31, 1998 totaled \$4,355,000, an increase of \$584,000 from the same period of fiscal 1997. For the quarter ended March 31, 1998, depreciation increased \$338,000, or 17.7%. Depreciation increased as a result of the capital expansion discussed below in "Liquidity and Capital Resources."

Total operating costs for the first six months of fiscal 1998 totaled \$24,221,000, an increase of 26.5%, from the same period of fiscal 1997 due to the factors described above. For the quarter ended March 31, 1998, operating costs increased 23.3% from the same period of the prior year. These increases are consistent with the high proportion of relatively fixed total operating costs (including personnel costs and depreciation) in conjunction with the addition of the Company's sixth crew in August 1997. Due to the unfavorable circumstances described above, income from operations of \$1,022,000 represents 7.5% of revenues for the three months ended March 31, 1998 as compared to a ratio of 13.3% for the

same period of the prior year. For the six-month periods of fiscal years 1998 and 1997, the ratios of income from operations to revenues of 11.4% and 12.0% respectively, indicate the ability of results from operations to absorb some degree of negative impacts.

LIQUIDITY AND CAPITAL RESOURCES

Cash Flows

Net cash provided by operating activities for the six months ended March 31, 1998 of \$1,876,000 as compared to \$4,013,000 for the same period of the prior year is a decrease of \$2,137,000. While net income and depreciation resulted in increases for fiscal 1998 from fiscal 1997, the net decrease is due to fluctuations in working capital components.

Net cash used in investing activities increased to \$14,937,000 from \$3,986,000 resulting from investment of offering proceeds and increased capital expenditures in the first six months of fiscal 1998 as compared to the same period of fiscal 1997.

The cash flows provided by financing activities for the quarter ended December 31, 1998 represent the net of the offering proceeds reduced by the retirement of debt.

Capital Expenditures

The Company continually strives to supply market demand with technologically advanced 3-D data acquisition recording systems and leading edge data processing capabilities. In April of 1998 the Company announced the purchase of a 3,100- channel Input/Output System Two Remote Recording System to replace the Halliburton MDS-18X recording system. The approximate cost of the new system is \$5,000,000. Capital expenditures to date, as well as an additional \$7,800,000 committed for the remainder of fiscal 1998, are for various additions and replacements of cables and geophones, the continuous effort to sustain a safe fleet of vehicles, the next generation of mainframe computers for data processing, and leasehold improvements for the move of our corporate office. Depreciation has increased as a new crew has been placed into service each year for the past several years.

Capital Resources

The Company believes that its capital resources including its holdings of marketable securities, the availability of bank borrowings, and cash flow from operations are adequate to meet its current operational needs and finance capital needs as determined by market demand and technological developments.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DAWSON GEOPHYSICAL COMPANY

(REGISTRANT)

By: /s/ L. Decker Dawson

L. Decker Dawson
President

/s/ Christina W. Hagan

Christina W. Hagan
Vice President and Chief
Financial Officer

DATE: April 22, 1998

INDEX TO EXHIBITS

EXHIBIT NO. -----	DESCRIPTION -----
27	Financial Data Schedule

6-MOS

	SEP-30-1998	
	MAR-31-1998	
	3,508,000	
	13,025,000	
	10,315,000	
	0	
	0	
	27,923,000	
	68,977,000	
	(31,579,000)	
	65,321,000	
2,419,000		0
	0	
	0	
	1,784,000	
	0	
65,321,000		
	27,344,000	
	27,344,000	
	24,221,000	
	24,221,000	
	0	
	0	
	(125,000)	
	3,539,000	
	(1,239,000)	
2,300,000		
	0	
	0	
	0	
	2,300,000	
	0.46	
	0.45	